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**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549  
FORM 10-Q**

(Mark one)

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended September 30, 2022

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from \_\_\_\_ to

Commission file number: 000-55601

**REDWOOD MORTGAGE INVESTORS IX, LLC**

(Exact name of registrant as specified in its charter)

**Delaware**  
(State or other jurisdiction of  
incorporation or organization)

**177 Bovet Road, Suite 520, San Mateo, CA**  
(Address of principal executive offices)

**26-3541068**  
(I.R.S. Employer  
Identification Number)

**94402**  
(Zip Code)

**(650) 365-5341**

(Registrant's telephone number, including area code)

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading symbol(s)	Name of each exchange on which registered
none		

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.  YES  NO

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files).  YES  NO

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer  Accelerated filer   
Non-accelerated filer  Smaller reporting company   
Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).  YES  NO

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**REDWOOD MORTGAGE INVESTORS IX, LLC**

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**Part I – FINANCIAL INFORMATION**

**Item 1. FINANCIAL STATEMENTS**

**REDWOOD MORTGAGE INVESTORS IX, LLC**

**Balance Sheets**

**September 30, 2022 (unaudited) and December 31, 2021**

**(\$ in thousands)**

<u>ASSETS</u>	September 30, 2022	December 31, 2021
Cash, in banks	\$ 4,254	\$ 1,033
Loan payments in trust	—	67
Loans		
Principal	75,500	81,097
Advances	19	17
Accrued interest	671	529
Prepaid interest	(349)	(643)
Loan balances secured by deeds of trust	75,841	81,000
Allowance for loan losses	(55)	(55)
Loan balances secured by deeds of trust, net	75,786	80,945
Debt issuance costs, net	43	14
Prepaid expenses	14	25
Receivable from related parties	6	—
Other receivable	11	—
Total assets	<u>\$ 80,114</u>	<u>\$ 82,084</u>
<u>LIABILITIES AND MEMBERS' CAPITAL</u>		
Liabilities		
Accounts payable and accrued liabilities	\$ 87	\$ 75
Payable to related parties	89	101
Line of credit	9,900	8,480
Total liabilities	10,076	8,656
Commitments and contingencies (Note 6)		
Members' and manager's capital, net	73,200	76,816
Receivable from manager (formation loan)	(3,162)	(3,388)
Members' and manager's capital, net of formation loan	70,038	73,428
Total liabilities and members' capital	<u>\$ 80,114</u>	<u>\$ 82,084</u>

The accompanying notes are an integral part of these unaudited financial statements.

**REDWOOD MORTGAGE INVESTORS IX, LLC**  
**Statements of Income**  
**For the Three and Nine Months Ended September 30, 2022 and 2021 (unaudited)**  
**(\$ in thousands)**

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2022	2021	2022	2021
<b>Revenue</b>				
Interest income	\$ 1,815	\$ 1,791	\$ 4,972	\$ 5,176
Interest expense	(144)	(108)	(342)	(367)
Net interest income	1,671	1,683	4,630	4,809
Late fees	16	23	33	55
Gain on sale, loans	28	—	40	—
Total revenue, net	<u>1,715</u>	<u>1,706</u>	<u>4,703</u>	<u>4,864</u>
Provision for loan losses	—	—	—	—
<b>Operations expense</b>				
Mortgage servicing fees to Redwood Mortgage Corp.	49	50	146	154
Asset management fees to Redwood Mortgage Corp.	138	141	414	423
Costs from Redwood Mortgage Corp., net (Note 3)	103	70	269	214
Professional services	175	145	569	519
Other	11	15	26	39
Total operations expense	<u>476</u>	<u>421</u>	<u>1,424</u>	<u>1,349</u>
Net income	<u>\$ 1,239</u>	<u>\$ 1,285</u>	<u>\$ 3,279</u>	<u>\$ 3,515</u>
<b>Net income</b>				
Members (99%)	\$ 1,227	\$ 1,272	\$ 3,247	\$ 3,480
Manager (1%)	12	13	32	35
	<u>\$ 1,239</u>	<u>\$ 1,285</u>	<u>\$ 3,279</u>	<u>\$ 3,515</u>

The accompanying notes are an integral part of these unaudited financial statements.

**REDWOOD MORTGAGE INVESTORS IX, LLC**  
**Statements of Changes in Members' and Manager's Capital**

**For the Three Months Ended September 30, 2022 (unaudited)**  
**(\$ in thousands)**

	Members' Capital	Manager's Capital	Unallocated Organization and Offering Expenses	Members' and Manager's Capital, net
Balance at June 30, 2022	\$ 75,620	\$ 82	\$ (1,256)	\$ 74,446
Net income	1,227	12	—	1,239
Earnings distributed to members	(1,012)	(12)	—	(1,024)
Earnings distributed used in DRIP	485	—	—	485
Members' redemptions	(1,975)	—	—	(1,975)
Organization and offering expenses allocated	(70)	—	70	—
Organization and offering expenses repaid by RMC	—	—	29	29
Balance at September 30, 2022	<u>\$ 74,275</u>	<u>\$ 82</u>	<u>\$ (1,157)</u>	<u>\$ 73,200</u>

**For the Nine Months Ended September 30, 2022 (unaudited)**  
**(\$ in thousands)**

	Members' Capital	Manager's Capital	Unallocated Organization and Offering Expenses	Members' and Manager's Capital, net
Balance at December 31, 2021	\$ 78,192	\$ 82	\$ (1,458)	\$ 76,816
Net income	3,247	32	—	3,279
Earnings distributed to members	(3,117)	(32)	—	(3,149)
Earnings distributed used in DRIP	1,518	—	—	1,518
Members' redemptions	(5,351)	—	—	(5,351)
Organization and offering expenses allocated	(214)	—	214	—
Organization and offering expenses repaid by RMC	—	—	87	87
Balance at September 30, 2022	<u>\$ 74,275</u>	<u>\$ 82</u>	<u>\$ (1,157)</u>	<u>\$ 73,200</u>

The accompanying notes are an integral part of these unaudited financial statements.

**REDWOOD MORTGAGE INVESTORS IX, LLC**  
**Statements of Changes in Members' and Manager's Capital**

**For the Three Months Ended September 30, 2021 (unaudited)**  
**(\$ in thousands)**

	Members' Capital	Manager's Capital	Unallocated Organization and Offering Expenses	Members' and Manager's Capital, net
Balance at June 30, 2021	\$ 79,043	\$ 204	\$ (1,646)	\$ 77,601
Net income	1,272	13	—	1,285
Earnings distributed to members	(1,092)	—	—	(1,092)
Earnings distributed used in DRIP	546	—	—	546
Members' redemptions	(1,151)	—	—	(1,151)
Organization and offering expenses allocated	(75)	—	75	—
Organization and offering expenses repaid by RMC	—	—	16	16
Early withdrawal penalties	—	—	6	6
Balance at September 30, 2021	<u>\$ 78,543</u>	<u>\$ 217</u>	<u>\$ (1,549)</u>	<u>\$ 77,211</u>

**For the Nine Months Ended September 30, 2021 (unaudited)**  
**(\$ in thousands)**

	Members' Capital	Manager's Capital	Unallocated Organization and Offering Expenses	Members' and Manager's Capital, net
Balance at December 31, 2020	\$ 80,801	\$ 182	\$ (1,858)	\$ 79,125
Net income	3,480	35	—	3,515
Earnings distributed to members	(3,337)	—	—	(3,337)
Earnings distributed used in DRIP	1,679	—	—	1,679
Members' redemptions	(3,851)	—	—	(3,851)
Organization and offering expenses allocated	(229)	—	229	—
Organization and offering expenses repaid by RMC	—	—	69	69
Early withdrawal penalties	—	—	11	11
Balance at September 30, 2021	<u>\$ 78,543</u>	<u>\$ 217</u>	<u>\$ (1,549)</u>	<u>\$ 77,211</u>

The accompanying notes are an integral part of these unaudited financial statements.

**REDWOOD MORTGAGE INVESTORS IX, LLC**  
**Statements of Cash Flows**  
**For the Nine Months Ended September 30, 2022 and 2021 (unaudited)**  
**(\$ in thousands)**

	Nine Months Ended September 30,	
	2022	2021
<b>Operations</b>		
Interest income received	\$ 4,494	\$ 6,125
Interest expense paid	(308)	(337)
Late fees and other loan income	51	88
Operations expense	(1,436)	(1,395)
Total cash provided by operations	<u>2,801</u>	<u>4,481</u>
<b>Investing – loans</b>		
Loans funded	(20,998)	(34,824)
Principal collected	24,137	42,684
Loans transferred from related mortgage fund	(1,939)	(4,672)
Loans transferred to related mortgage funds	—	2,560
Loans sold to non-affiliate	4,529	2,988
Advances collected (funded)	(3)	(3)
Promissory note funded to related party	(1,000)	—
Promissory note repaid by related party	1,000	—
Total cash provided by investing	<u>5,726</u>	<u>8,733</u>
<b>Financing</b>		
<b>Members' capital</b>		
<b>Distributions to members</b>		
Earnings distributed, net of DRIP	(1,631)	(1,658)
Redemptions, net of early withdrawal penalties	(5,348)	(3,827)
Total distributions to members	(6,979)	(5,485)
Organization and offering expenses repaid by RMC, net	87	69
Early withdrawal penalties	(3)	—
Cash used in members' capital	<u>(6,895)</u>	<u>(5,416)</u>
<b>Line of credit</b>		
Advances	9,900	8,255
Repayments	(8,480)	(17,155)
Debt issuance costs	(57)	—
Cash provided by (used in) line of credit	1,363	(8,900)
Formation loan collected	226	357
Total cash used in financing	<u>(5,306)</u>	<u>(13,959)</u>
Net increase (decrease) in cash	<u>3,221</u>	<u>(745)</u>
Cash, beginning of period	1,033	2,299
Cash, end of period	<u>\$ 4,254</u>	<u>\$ 1,554</u>

Non-cash financing activities for the nine months ended September 30, 2022 and 2021 include earnings distributed to the dividend reinvestment plan of \$1,518,000 and \$1,679,000, respectively.

Non-cash financing activities for the nine months ended September 30, 2021 also include early withdrawal penalties of approximately \$24,000 which reduced members' capital by approximately \$11,000 as these amounts were applied to unallocated organizational and offering expenses and the formation loan in the amount of approximately \$13,000.

The accompanying notes are an integral part of these unaudited financial statements.

**REDWOOD MORTGAGE INVESTORS IX, LLC**  
**Statements of Cash Flows**  
**For the Nine Months Ended September 30, 2022 and 2021 (unaudited)**  
**(\$ in thousands)**

	Nine Months Ended September 30,	
	2022	2021
<b>Reconciliation of net income to total cash provided by operations</b>		
Net income	\$ 3,279	\$ 3,515
Adjustments to reconcile net income to net cash provided by operations		
Gain on sale, loans	(40)	—
Amortization of debt issuance costs	28	41
Change in operating assets and liabilities		
Loan payments in trust	19	32
Accrued interest	(185)	145
Prepaid interest	(294)	804
Prepaid expenses	11	(31)
Other receivable	(11)	(1)
Receivable from related parties	(6)	—
Accounts payable and accrued liabilities	12	(23)
Payable to related parties	(12)	(1)
Total adjustments	(478)	966
Total cash provided by operations	<u>\$ 2,801</u>	<u>\$ 4,481</u>

The accompanying notes are an integral part of these unaudited financial statements.



**REDWOOD MORTGAGE INVESTORS IX, LLC**  
**Notes to Financial Statements**  
**September 30, 2022 (unaudited)**

**NOTE 1 – ORGANIZATION AND GENERAL**

Redwood Mortgage Investors IX, LLC (“RMI IX” or “the company”) is a Delaware limited liability company formed in October 2008 to engage in business as a mortgage lender and investor by making and holding-for-investment mortgage loans secured by California real estate, primarily through first and second deeds of trust. The company is externally managed by Redwood Mortgage Corp. (“RMC” or “the manager”). RMC provides the personnel and services necessary for the company to conduct its business as the company has no employees of its own. The mortgage loans the company funds and invests in are arranged and generally are serviced by RMC.

In the opinion of management of RMC, the accompanying unaudited financial statements contain all adjustments, consisting of normal, recurring adjustments, necessary to present fairly and accurately the financial information included therein. These unaudited financial statements should be read in conjunction with the audited financial statements included in the company’s Form 10-K for the year ended December 31, 2021, filed with the U.S. Securities and Exchange Commission (SEC). The results of operations for the three and nine months ended September 30, 2022 are not necessarily indicative of the operating results to be expected for the full year.

The rights, duties and powers of the members and manager of the company are governed by the Ninth Amended and Restated Limited Liability Company Operating Agreement of RMI IX (the “Operating Agreement”), as amended by the Second Amendment to the Operating Agreement, the Delaware Limited Liability Company Act and the California Revised Uniform Limited Liability Company Act.

Members representing a majority of the outstanding units may, without the concurrence of the manager, vote to: (i) dissolve the company, (ii) amend the Operating Agreement, subject to certain limitations, (iii) approve or disapprove the sale of all or substantially all of the assets of the company or (iv) remove or replace one or all of the managers. Where there is only one manager, a majority in interest of the members is required to elect a new manager to continue the company business after a manager ceases to be a manager due to its withdrawal.

The following is a summary of certain provisions of the Operating Agreement and is qualified in its entirety by the terms of the Operating Agreement. Members should refer to the Operating Agreement for complete disclosure of its provisions.

The manager is solely responsible for managing the business and affairs of the company, subject to the voting rights of the members on specified matters. The manager acting alone has the power and authority to act for and bind the company. RMC is entitled to one percent (1%) of the profits and losses of the company and to fees and reimbursements of qualifying costs as specified in the Operating Agreement.

The company’s primary investment objectives are to:

- yield a favorable rate of return from the company’s business of making and/or investing in loans;
- preserve and protect the company’s capital by making and/or investing in loans secured by California real estate, preferably income-producing properties geographically situated in the San Francisco Bay Area and the coastal metropolitan regions of Southern California; and,
- generate and distribute cash flow from these mortgage lending and investing activities.

Net income (or loss) is allocated among the members according to their respective capital accounts after one percent (1%) of the net income (or loss) is allocated to the manager.

The company’s net income, cash available for distribution, and net-distribution rate fluctuate depending on:

- loan origination volume and the balance of capital available to lend;
- the current and future interest rates negotiated with borrowers;
- line of credit advances, repayments and the interest rate thereon;
- loan sales to unaffiliated third parties, and any gains received thereon;
- the amount of fees and cost reimbursements to RMC;
- the timing and amount of other operating expenses, including expenses for professional services;
- the timing and amount of payments from RMC on the formation loan; and,
- fee and/or cost reimbursements waived, if any, from RMC.

Federal and state income taxes are the obligation of the members, other than the annual California franchise tax and the California LLC gross receipts tax. The tax basis in the net assets of the company differs from the book basis by the amount of the allowance for loan losses.

**REDWOOD MORTGAGE INVESTORS IX, LLC**  
**Notes to Financial Statements**  
**September 30, 2022 (unaudited)**

The ongoing sources of funds for loans are the proceeds (net of redemption of members' capital and operating expenses) from:

- loan payoffs;
- borrowers' monthly principal and interest payments;
- line of credit advances;
- loan sales to unaffiliated third parties;
- payments from RMC on the outstanding balance of the formation loan; and
- sale of units to members participating in the dividend reinvestment plan.

The company intends to hold until maturity the loans in which it invests and does not presently intend to invest in mortgage loans primarily for the purpose of reselling such loans in the ordinary course of business; however, the company may sell mortgage loans (or fractional interests therein) when the manager determines that it appears to be advantageous for the company to do so, based upon then current interest rates, the length of time that the loan has been held by the company, the company's credit risk and concentration risk and the overall investment objectives of the company. Loans sold to third parties may be sold for par, at a premium or, in the case of non-performing or under performing loans, at a discount. Company loans may be sold to third parties or to the manager or its related mortgage funds; however, any loan sold to the manager or a related mortgage fund will be sold for a purchase price equal to the greater of (i) the par value of the loan or (ii) the fair market value of the loan. The manager will not receive commissions or broker fees with respect to loan sales conducted for the company; however, selling loans will increase members' capital available for investing in new loans for which the manager will earn brokerage fees and other forms of compensation.

The company's business is neither dependent on any one, nor concentrated with a few, major borrowers, investors, or lenders.

*Distribution policy/Distribution reinvestment plan (DRIP)*

Cash available for distribution at the end of each calendar month is allocated ninety-nine percent (99%) to the members and one percent (1%) to the manager. Cash available for distribution means cash flow from operations (excluding repayments for loan principal and other capital transaction proceeds) less amounts set aside for creation or restoration of reserves. The manager may withhold from cash otherwise distributable to the members with respect to any period the respective amounts of organization and offering ("O&O") expenses allocated to the members' accounts for the applicable period pursuant to the company's reimbursement to RMC and allocation to members' accounts of O&O expenses. The amount otherwise distributable, less the respective amounts of O&O expenses allocated to members, is the net distribution. Per the terms of the Operating Agreement, cash available for distribution to the members is allocated among the members in proportion to their percentage interests (except with respect to differences in the amounts of O&O expenses allocated to the respective members during the applicable period) and in proportion to the number of days during the applicable month that they owned such percentage interests.

See Note 3 (Manager and Other Related Parties) to the financial statements for a detailed discussion on the allocation of O&O expenses to members' accounts.

Cash available for distributions allocable to members who have elected to receive distributions is disbursed at the end of each calendar month. The manager's allocable share of cash available for distribution is also distributed not more frequently than cash distributions to members.

The distribution reinvestment plan (DRIP) provision of the Operating Agreement permits members to elect to have all or a portion of their monthly distributions reinvested in the purchase of additional units. Cash available for distributions allocable to members who have elected to participate in the DRIP is distributed and reinvested in units at each month end.

In May 2019, the company filed a Registration Statement on Form S-3 with the SEC (SEC File No. 333-231333) that went effective May 9, 2019, to offer up to 15,000,000 units (\$15,000,000) to members of record as of April 30, 2019 who had previously elected to participate in the DRIP or who later provide written notice to the manager electing to participate in the DRIP, in those states in which approval has been obtained. As of September 30, 2022, the aggregate gross proceeds from sales of units to members under the company's DRIP pursuant to the May 2019 Form S-3 Registration Statement is approximately \$7,651,000.

*Liquidity and unit redemption program*

There are substantial restrictions on transferability of units, and there is no established public trading and/or secondary market for the units and none is expected to develop. In order to provide liquidity to members, the Operating Agreement includes a unit redemption program, whereby a member may redeem all or part of their units, subject to certain limitations.

**REDWOOD MORTGAGE INVESTORS IX, LLC**  
**Notes to Financial Statements**  
**September 30, 2022 (unaudited)**

The price paid for redeemed units is based on the lesser of the purchase price paid by the redeeming member or the member's capital account balance as of the date of each redemption payment. Redemption value – for other than DRIP units - is calculated based on the period from date of purchase as follows: after one year 92% of the purchase price or of the capital balance, whichever is less; after two years 94%; after three years 96%; after four years 98%; and after five years 100%.

The company redeems units quarterly, subject to certain limitations provided for in the Operating Agreement. The maximum number of units which may be redeemed per quarter per individual member may not exceed the greater of (i) 100,000 units, or (ii) 25% of the member's total outstanding units. For redemption requests requiring more than one quarter to fully redeem, the percentage discount amount if any, that applies when the redemption payments begin continues to apply throughout the redemption period and applies to all units covered by such redemption request regardless of when the final redemption payment is made.

The company has not established a cash reserve from which to fund redemptions. The company's capacity to redeem units upon request is limited by the availability of cash and the company's cash flow. The manager also has the right, in its sole discretion, at any time, to reject any request for redemption, or to suspend or terminate the acceptance of new redemption requests without prior notice, or to terminate, suspend or amend the unit redemption program upon 30-day notice.

Pursuant to the Operating Agreement, the company will not, in any calendar year, redeem more than five percent (5%) (or in any calendar quarter 1.25%) of the weighted average number of units outstanding during the twelve-month period immediately prior to the date of the redemption; however, the manager may, but is not required to, waive this limitation if it deems it in the best interest of the company. In the event unit withdrawal requests exceed 5% in any calendar year (or 1.25% in any calendar quarter), and are held by the company, units will be redeemed in the order of priority provided in the Operating Agreement. The manager may, in its sole discretion, also waive any other holding periods or penalties applicable to redemptions in the event of the death of a member or other exigent circumstances or if the manager believes such waiver is in the best interests of the company.

*Manager's interest*

If a manager is removed, withdrawn or terminated, the company will pay to the manager all amounts then accrued and due to the manager. Additionally, the company will terminate the manager's interest in the company's profits, losses, distributions and capital by payment of an amount in cash equal to the then-present fair value of such interest.

*Term of the company*

The initial term of the company was scheduled to terminate October 8, 2028, unless sooner terminated as provided in the Operating Agreement or extended by majority vote of the members. In November of 2021, RMC submitted to a vote of the members a proposal to amend the Operating Agreement to extend the term of the company and the term for the repayment of the formation loan to December 31, 2038. On March 11, 2022, following RMC's receipt of approval votes from members holding more than 53% of the total outstanding percentage interests in the Company, RMC's board of directors approved the adoption of the Second Amendment to the Operating Agreement, dated March 11, 2022, extending the stated company term through December 31, 2038. As a result, the term of the Company will terminate on December 31, 2038 unless: (i) the term is further extended by RMC with the affirmative consent of a majority interest of the members; or (ii) the Company is earlier terminated pursuant to the Operating Agreement or by operation of law.

**REDWOOD MORTGAGE INVESTORS IX, LLC**  
**Notes to Financial Statements**  
**September 30, 2022 (unaudited)**

**NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

*Basis of presentation*

The financial statements are prepared in conformity with accounting principles generally accepted in the United States of America (“GAAP”).

*Management estimates*

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions about the reported amounts of assets and liabilities, and disclosures of contingent assets and liabilities, at the dates of the financial statements and the reported amounts of revenues and expenses during the reported periods. Such estimates involve a significant level of uncertainty and have had or are reasonably likely to have a material impact on the company’s financial condition or results of operations. Such estimates relate principally to the determination of the allowance for loan losses, including the valuation of non-performing secured loans (which itself requires determining the fair value of the collateral), and the valuation of real estate owned, at acquisition and subsequently (RMI IX has not acquired REO since it commenced operations in 2009). Actual results could differ materially from these estimates.

*Fair value estimates*

GAAP defines fair value as the price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. An orderly transaction is a transaction that assumes exposure to the market for a period prior to the measurement date to allow for marketing activities that are usual and customary for transactions involving such assets and liabilities; it is not a forced transaction. Market participants are buyers and sellers in the principal market that are (i) independent, (ii) knowledgeable, (iii) able to transact and (iv) willing to transact.

Fair values of assets and liabilities are determined based on the fair-value hierarchy established in GAAP. The hierarchy is comprised of three levels of inputs to be used:

- Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities that the company has the ability to access at the measurement date. An active market is a market in which transactions occur with sufficient frequency and volume to provide pricing information on an ongoing basis.
- Level 2 inputs are inputs other than quoted prices that are observable for the asset or liability, either directly or indirectly in active markets and quoted prices for identical assets or liabilities that are not active, and inputs other than quoted prices that are observable, or inputs derived from or corroborated by market data.
- Level 3 inputs are unobservable inputs for the asset or liability. Unobservable inputs reflect the company’s own assumptions about the assumptions market participants would use in pricing the asset or liability (including assumptions about risk). Unobservable inputs are developed based on the best information available in the circumstances and may include the company’s own data.

The fair value of real property is determined by exercise of judgment based on management’s experience informed by appraisals (by licensed appraisers), brokers’ opinion of values and publicly available information on in-market transactions. Appraisals of commercial real property generally present three approaches to estimating value: 1) market comparables or sales approach; 2) cost to replace; and 3) capitalized cash flows or income approach.

These approaches may or may not result in a common, single value. The market-comparables approach may yield several different values depending on certain basic assumptions, including the consideration of adjustments made for any attributes specific to the real property.

**REDWOOD MORTGAGE INVESTORS IX, LLC**  
**Notes to Financial Statements**  
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Management has the requisite familiarity with the real estate markets it lends in and of the specific properties lent on to analyze sales-comparables and assess their suitability/applicability. Management is acquainted with market participants – investors, developers, brokers, lenders – that are useful, relevant secondary sources of data and information regarding valuation and valuation variability. These secondary sources may have familiarity with and perspectives on pending transactions, successful strategies to optimize value and the history and details of specific properties – on and off the market – that enhance the process and analysis that is particularly and principally germane to establishing value in distressed markets and/or property types.

*Cash in banks*

Certain of the company's cash balances in banks exceed federally insured limits of \$250,000. The bank or banks in which funds are deposited are reviewed periodically for their general creditworthiness/investment grade credit rating. (See Note 5 (Line of Credit) for compensating balance arrangements).

*Loans and interest income*

Performing loans are carried at amortized cost which is generally equal to the unpaid principal balance (principal). Management has discretion to pay amounts (advances) to third parties on behalf of borrowers to protect the company's interest in the loan. Advances include, but are not limited to, the payment of interest and principal on a senior lien to prevent foreclosure by the senior lien holder, property taxes, insurance premiums and attorney fees. Advances generally are stated at the amounts paid out on the borrower's behalf and any accrued interest on amounts paid out, until repaid by the borrower. For performing loans, interest is accrued daily on the principal plus advances, if any.

Non-performing loans (i.e., loans with a payment in arrears) less than 180 days delinquent continue to recognize interest income as long as the loan is in the process of collection and is considered to be well-secured. Non-performing loans are placed on non-accrual status if 180 days delinquent or earlier if management determines that the primary source of repayment will come from the foreclosure and subsequent sale of the collateral securing the loan (which usually occurs when a notice of sale is filed) or when the loan is no longer considered well-secured. When a loan is placed on non-accrual status, the accrual of interest is discontinued for accounting purposes only; however, previously recorded interest is not reversed. A loan may return to accrual status when all delinquent interest and principal payments become current in accordance with the terms of the loan agreement. Late fees are recognized in the period received.

The company may fund a specific loan net of an interest reserve (one to two years) to insure timely interest payments at the inception of the loan. Any interest reserve is amortized over the period that the amount is prepaid. In the event of an early loan payoff, any unapplied interest reserves would be first applied to any accrued but unpaid interest and then as a reduction to the principal.

In the normal course of the company's operating activities, performing loans that are maturing or have matured may be renewed at then current market rates of interest and terms for new loans.

From time to time, the manager negotiates and enters into loan modifications with borrowers whose loans are delinquent (non-performing). If a borrower is experiencing financial difficulties and a loan modification were to result in an economic concession to the borrower (i.e., a significant delay or reduction in cash flows compared to the original note), the modification is deemed a troubled debt restructuring (TDR).

The company funds loans with the intent to hold the loans until maturity. From time to time, the company may sell certain loans when the manager determines it to be in the best interest of the company. Loans are classified as held-for-sale once a decision has been made to sell loans and the loans held-for-sale have been identified. Loans classified as held for sale are carried at the lower of cost or fair value.

Pursuant to California regulatory requirements, borrower payments are deposited into a trust account established by RMC with an independent bank (and are presented on the balance sheet as "Loan payments in trust"). Funds are disbursed to the company as collected which can range from same day for wire transfers and up to two weeks after deposit for checks.

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*Allowance for loan losses*

Loans and the related accrued interest and advances (i.e., the loan balance) are analyzed on a periodic basis for ultimate recoverability. Collateral fair values are reviewed quarterly and the protective equity for each loan is computed. As used herein, “protective equity” is the dollar amount by which the net realizable value (i.e., fair value less the cost to sell) of the collateral, net of any senior liens exceeds the loan balance, where “loan balance” is the sum of the unpaid principal, advances and the recorded interest thereon.

If based upon current information and events, it is deemed probable the company will not collect substantially all amounts due according to the contractual terms of the original loan agreement, then a loan is designated as impaired. An insignificant delay or insignificant shortfall in the amount of payments does not constitute non-performance with the contractual terms of the original loan agreement if the manager expects to collect the amounts due including interest accrued at the contractual interest rate for the period of delay. In determining the probability that the borrower will not substantially perform according to the terms of the original loan agreement, the manager considers the following:

- payment status – if payments are in arrears 90+ days (typically 3 payments past due) loans are designated impaired unless resolution of the delinquency is forthcoming without significant delay;
- bankruptcy – if the borrower files bankruptcy, the loan is designated impaired;
- notice of sale – if the company files a notice of sale, the loan is designated impaired.

Payments on loans designated impaired are applied in the following order: late fees, accrued interest, advances, and lastly to principal.

For loans that are deemed collateral dependent for repayment, a provision for loan losses is recorded to adjust the allowance for loan losses (principal and/or recorded interest) in an amount such that the net carrying amount (unpaid principal plus recorded interest, less the specific allowance) is reduced to the lower of the loan balance or the estimated fair value of the related collateral, net of any costs to sell and net of any senior debt and claims.

The company charges off uncollectible loans and related receivables directly to the allowance account once it is determined the full amount is not collectible. Any amounts collected after a charge off is deemed a recovery of loan losses. If the loan goes to foreclosure, an updated appraisal is ordered and the recorded investment in the loan is adjusted to the net realizable value of the REO to be acquired. The adjustment is made to the specific reserve in the allowance for loan losses by a charge or a credit to the provision for loan losses.

*Real estate owned (“REO”)*

Real estate owned, or REO, is property acquired in full or partial settlement of loan obligations generally through foreclosure and is recorded at acquisition at the property’s net realizable value, which is the fair value less estimated costs to sell, as applicable. The fair value estimates are derived from information available in the real estate markets including similar property, and often require the experience and judgment of third parties such as commercial real estate appraisers and brokers. The estimates figure materially in calculating the value of the property at acquisition, the level of charge to the allowance for loan losses and any subsequent valuation reserves. After acquisition, costs incurred relating to the development and improvement of property are capitalized to the extent they do not cause the recorded value to exceed the net realizable value, whereas costs relating to holding and disposition of the property are expensed as incurred. REO is analyzed periodically for changes in fair values and any subsequent write down is charged to operations expenses. Any recovery in the fair value subsequent to such a write down is recorded and is not to exceed the value recorded at acquisition. Recognition of gains or losses on the sale of real estate is dependent upon the transaction meeting certain criteria related to the nature of the property and the terms of the sale including potential seller financing.

*Debt issuance costs*

Debt issuance costs are the fees and commissions incurred in the course of obtaining a line of credit for services from banks, law firms and other professionals and are amortized on a straight-line basis, which approximates the interest method, as interest expense over the term of the line of credit.

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*Recently issued accounting pronouncements*

- *Accounting and Financial reporting for Expected Credit Losses*

The Financial Accounting Standards Board (FASB) issued an Accounting Standards Update (“ASU”) that significantly changes how entities will account for credit losses for most financial assets that are not measured at fair value through net income. The new standard will supersede currently in effect guidance and applies to all entities. Entities will be required to use a current expected credit loss (“CECL”) model to estimate credit impairment. This estimate will be forward-looking, meaning management will be required to use not only historical trends and current conditions, but must also consider forecasts about future economic conditions to determine the expected credit loss over the remaining life of an instrument. This will be a significant change from the current incurred credit loss model, and generally may result in allowances being recognized in earlier periods than under the current credit loss model. The ASU is effective for smaller reporting companies for interim and annual reporting periods beginning in 2023.

RMI IX invests in real estate secured loans made with the expectation that the possibility of credit losses is remote as a result of substantial protective equity provided by the underlying collateral. The real estate secured programs and low loan-to-value ratios have caused the company to expect that the adoption of the CECL model from the incurred loss models presently in use as to credit loss recognition will likely not materially impact the reported results of operations or financial position. However, the impact, if any, upon adoption will be dependent upon the facts and circumstances relating to the company’s loans at that date.

**NOTE 3 – MANAGER AND OTHER RELATED PARTIES**

The Operating Agreement provides for compensation to the manager and for the reimbursement of qualifying costs as detailed below. RMC is entitled to 1% of the net income or loss of the company. RMC - at its sole discretion - collected less than the maximum allowable reimbursement of qualifying costs attributable to RMI IX (Costs from RMC on the Statements of Income), which increased the net income, cash available for distribution, and the net-distribution rate. The cost-reimbursement waivers in the three and nine months ended September 30, 2022 and 2021, by RMC were not made for the purpose of providing RMI IX with sufficient funds to satisfy any required level of distributions, as the Operating Agreement has no such required level of distributions, nor to meet withdrawal requests.

*Mortgage servicing fees*

The manager is entitled to receive a servicing fee of up to one-quarter of one percent (0.25%) annually of secured loan principal. The mortgage servicing fees are accrued monthly on all loans. Remittance to RMC is made monthly unless the loan has been assigned a specific loss reserve, at which point remittance is deferred until the specific loss reserve is no longer required, or the property securing the loan has been acquired by the company.

*Asset management fees*

The manager is entitled to receive a monthly asset management fee for managing RMI IX’s assets, liabilities, and operations in an amount up to three-quarters of one percent (0.75%) annually of the portion of the capital originally committed to investment in mortgages, not including leverage, and including up to two percent (2%) of working capital reserves.

*Costs from RMC*

The manager is entitled to request reimbursement for operations expense incurred on behalf of RMI IX, including without limitation, RMC’s personnel and non-personnel costs incurred for qualifying business activities, including investor services, accounting, tax and data processing, postage and out-of-pocket general and administration expenses. Qualifying personnel/compensation costs and consulting fees are tracked by business activity, and then costs of qualifying activities are allocated to RMI IX pro-rata based on the percentage of RMI IX’s members’ capital to the total capital of all related mortgage funds managed by RMC. Certain other non-personnel, qualifying costs such as postage and out-of-pocket general and administrative expenses can be tracked by RMC as specifically attributable to RMI IX; other non-personnel, qualifying costs (e.g., RMC’s accounting and audit fees, legal fees and expenses, occupancy, and insurance premiums) are allocated pro-rata based on the percentage of RMI’s members’ capital to total capital of the related mortgage funds managed by RMC.

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The amount of qualifying costs attributable to RMI IX incurred by RMC was approximately \$235,000 and \$143,000 in the three months ended September 30, 2022 and 2021, respectively, and \$605,000 and \$448,000 in the nine months ended September 30, 2022 and 2021, respectively. The reimbursement of costs waived by RMC was approximately \$132,000 and \$73,000 in the three months ended September 30, 2022 and 2021, respectively, and \$336,000 and \$234,000 in the nine months ended September 30, 2022 and 2021, respectively. Total costs reimbursed to RMC by RMI IX were approximately \$103,000 and \$70,000 in the three months ended September 30, 2022 and 2021, respectively, and \$269,000 and \$214,000 in the nine months ended September 30, 2022 and 2021, respectively.

*Loan administrative fees*

The manager is entitled to receive a loan administrative fee of up to one percent (1%) of the principal amount of each new loan funded or acquired for services rendered in connection with the selection and underwriting of loans payable upon the closing or acquisition of each loan. Since August 2015, RMC, at its sole discretion, has waived loan administrative fees on new originations. The total amount of loan administrative fees waived was approximately \$88,000 and \$164,000 in the three months ended September 30, 2022 and 2021, respectively, and \$210,000 and \$348,000 in the nine months ended September 30, 2022 and 2021, respectively.

*Commissions and fees paid by the borrowers to RMC*

- *Brokerage commissions, loan originations*

For fees in connection with the review, selection, evaluation and negotiation of loans (including extensions), RMC may collect a loan brokerage commission that is expected to range from approximately 1.5% to 5% of the principal amount of each loan made during the year. Total loan brokerage commissions are limited to an amount not to exceed 4% of the total company assets per year. The loan brokerage commissions are paid by the borrowers to RMC, and thus are not an expense of the company. Loan brokerage commissions paid by the borrowers to RMC approximated \$149,000 and \$267,000 for the three months ended September 30, 2022 and 2021, respectively, and \$410,000 and \$694,000 for the nine months ended September 30, 2022 and 2021, respectively.

- *Other fees*

RMC receives fees for processing, notary, document preparation, credit investigation, reconveyance and other mortgage related fees. The amounts received are customary for comparable services in the geographical area where the property securing the loan is located, payable solely by the borrower and not by the company.

*Formation loan*

Commissions for unit sales to new members paid to broker-dealers (“B/D sales commissions”) and premiums paid to certain investors upon the purchase of units were paid by RMC and were not paid directly by RMI IX out of unit-sales proceeds. Instead, RMI IX advanced to RMC amounts sufficient to pay the B/D sales commissions and premiums to be paid to investors. Such advances in total were not to exceed seven percent (7%) of offering proceeds. The receivable arising from the advances is unsecured and non-interest bearing and is referred to as the “formation loan.” When offerings of units to new members ended on April 30, 2019, such advances totaled \$5,627,000, of which \$3,162,000 remains outstanding at September 30, 2022.

Formation loan transactions for the nine months ended September 30, 2022 and 2021 are presented in the following table (\$ in thousands).

	2022	2021
Balance, January 1	\$ 3,388	\$ 3,812
Payments received from RMC	(226)	(357)
Early withdrawal penalties applied	—	(13)
Balance, September 30	<u>\$ 3,162</u>	<u>\$ 3,442</u>



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In March 2022, the Operating Agreement was amended to extend the term for the repayment of the formation loan to December 2038 to coincide with the extended term of the company. In accordance with the amended Operating Agreement, the formation loan is repayable by RMC in annual installments of approximately \$208,000 which may be paid by RMC either in full on December 31st of each calendar year during the term of the company (each, an “Annual Payment Date”) or in four equal quarterly installments beginning on the Annual Payment Date and continuing thereafter on the last day of each calendar quarter in the following year. Any amount of the formation loan balance remaining unpaid on the last day of the company term, is payable in full on that date. The primary source of repayment of the formation loan are the loan brokerage commissions earned by RMC. The formation loan is forgiven if the manager is removed and RMC is no longer receiving payments for services rendered. As such, the formation loan is presented as contra equity.

*Redemptions of members’ capital*

Redemptions of members’ capital for the three and nine months ended September 30, 2022 and 2021 are presented in the following table (\$ in thousands).

Redemptions	Three Months Ended September 30,		Nine Months Ended September 30,	
	2022	2021	2022	2021
Without penalty	\$ 1,975	\$ 794	\$ 5,240	\$ 3,227
With penalty	—	357	111	624
<b>Total</b>	<b>\$ 1,975</b>	<b>\$ 1,151</b>	<b>\$ 5,351</b>	<b>\$ 3,851</b>
Early withdrawal penalties	\$ —	\$ 14	\$ 3	\$ 24

At September 30, 2022, scheduled redemptions of members’ capital were \$2.5 million, substantially all of which is payable in 2022. Scheduled redemptions at September 30, 2022 subject to early withdrawal penalties was \$10,000.

*Organization and offering expenses*

The manager was reimbursed for O&O expenses incurred in connection with the organization of the company and the offering of the units of membership interest including, without limitation, attorneys’ fees, accounting fees, printing costs and other selling expenses (other than sales commissions) in a total amount not exceeding 4.5% of the original purchase price of all units (other than DRIP units) sold in all offerings (hereafter, the “maximum O&O expenses”). RMC paid the O&O expenses in excess of the maximum O&O expenses.

The O&O expenses incurred by RMI IX are allocated to the members as follows - For each of forty (40) calendar quarters or portion thereof after December 31, 2015 that a member holds units (other than DRIP units), the O&O expenses incurred by RMI IX are allocated to and debited from that member’s capital account in an annual amount equal to 0.45% of the member’s original purchase price for those units, in equal quarterly installments of 0.1125% each commencing with the later of the first calendar quarter of 2016 or the first full calendar quarter after a member’s purchase of units, and continuing through 40 calendar quarters or the quarter in which such units are redeemed.

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Unallocated O&O transactions for the nine months ended September 30, 2022 and 2021 are summarized in the following table (\$ in thousands).

	2022	2021
Balance, January 1	\$ 1,458	\$ 1,858
O&O expenses allocated	(214)	(229)
O&O expenses paid by RMC <sup>(1)</sup>	(87)	(69)
Early withdrawal penalties applied <sup>(2)</sup>	—	(11)
Balance, September 30	<u>\$ 1,157</u>	<u>\$ 1,549</u>

- (1) RMC is obligated per the Operating Agreement to repay RMI IX for the amount of unallocated O&O expenses attributed to a member's capital account if the member redeems prior to the 40 quarterly allocations. RMC estimated its future obligation to repay unallocated O&O expenses on scheduled redemptions as of September 30, 2022, to be approximately \$40,000.
- (2) Beginning in 2022, RMC discontinued the specific allocation of early withdrawal penalties it received to the formation loan and to the amount owed for unallocated O&O expenses on redeeming-members' accounts. Prior to 2022, the O&O expenses component of early withdrawal penalties were applied as a reduction to O&O expenses to be repaid by RMC to members' capital on scheduled redemptions. The amounts credited were determined by the ratio between the amount of the formation loan and the amount of offering costs incurred by the company. The change in 2022 has no net effect on the amounts paid by RMC to RMI IX.

*Other related party transactions*

*- Payable to/receivable from related parties*

From time to time, in the normal course of business operations, the company may have payables to and/or receivables from related parties. At September 30, 2022, the payable to related parties balance of approximately \$89,000 consisted of accounts payable to the manager. There were \$6,000 of receivables from related parties at September 30, 2022.

At December 31, 2021, the payable to related parties balance of approximately \$101,000 consisted of accounts payable to the manager of \$168,000, which was partially offset by a receivable due from the manager of \$67,000. The receivable was received from the manager and the payable was paid to the manager in March 2022.

*- Loan transactions with related parties*

In the ordinary course of business, performing loans may be transferred by executed assignment, in-part or in-full, between the RMC managed mortgage funds at par value, which approximates market value.

In the nine months ended September 30, 2022, a related mortgage fund transferred to RMI IX two performing loans with aggregate principal of approximately \$1,939,000 in-full at par value, which approximates fair value. In the nine months ended September 30, 2021, a related mortgage fund transferred to RMI IX five performing loans with aggregate principal of approximately \$4,672,000 in-full at par value which approximates fair value. RMI IX paid cash for the loans and the related mortgage fund has no continuing obligation or involvement with the loans.

In the nine months ended September 30, 2021, RMI IX transferred to related mortgage funds five performing loans with aggregate principal of approximately \$2,560,000 in-full at par value, which approximates fair value. The related mortgage funds paid cash for the loans and RMI IX has no continuing obligation or involvement with the loans. No loans were transferred to related mortgage funds in the nine months ended September 30, 2022.

*- Promissory note funded to/repaid by related parties*

On April 15, 2022, the company loaned \$1,000,000 to a related party. This amount was utilized by the related party to fund a mortgage loan made by the related party in the amount of \$3,500,000, which mortgage loan was secured by a deed of trust encumbering a real property consisting of six (6) tenancy-in-common units (each, a "TIC Unit"). At the time the mortgage loan was made, one of the TIC Units was in contract for sale with a scheduled closing date of April 18, 2022 and the mortgage loan borrower had agreed to utilize the net proceeds of the sale of the TIC Unit to pay down the mortgage loan in exchange for a partial release of the deed of trust securing the mortgage loan ("Release Proceeds"). The note evidencing the loan by the company to the related party accrued interest at the same rate of 7.75% as the mortgage loan and the company's loan to the related party was secured by a pledge of all payments received by the related party under the mortgage loan, including the Release Proceeds. The note matured on April 30, 2022. The Release Proceeds were received by the related party on April 18, 2022 and thereafter all principal and interest due to the company under its note from the related party was paid in full.

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**NOTE 4 – LOANS**

Loans generally are funded at a fixed interest rate with a loan term of up to five years. Loans acquired are generally done so within the first six months of origination and are purchased at par value, which approximates fair value. See Note 3 (Manager and Other Related Parties) for a description of loans transferred by executed assignments between the related mortgage funds.

As of September 30, 2022, 42 loans outstanding (representing 98% of the aggregate principal of the company’s loan portfolio) have a loan term of five years or less. The remaining loans have terms longer than five years. Substantially all loans are written without a prepayment penalty provision.

As of September 30, 2022, 24 loans provide for monthly payments of interest only, with the principal due at maturity, and 21 loans outstanding (representing 28% of the aggregate principal of the company’s loan portfolio) provide for monthly payments of principal and interest, typically calculated on a 30-year amortization, with the remaining principal due at maturity.

*Secured loans unpaid principal balance (principal)*

Secured loan transactions for the three and nine months ended September 30, 2022 are summarized in the following table (\$ in thousands).

	<b>Three Months Ended September 30, 2022</b>	<b>Nine Months Ended September 30, 2022</b>
Principal, beginning of period	\$ 76,900	\$ 81,097
Loans funded	8,808	20,998
Principal collected <sup>(1)</sup>	(7,676)	(24,089)
Loans transferred to held for sale	—	(5,910)
Loans transferred from held for sale	—	4,940
Loans transferred from related mortgage fund	943	1,939
Loans sold to non-affiliate	(3,475)	(3,475)
Principal, end of period	<u>\$ 75,500</u>	<u>\$ 75,500</u>

(1) Includes principal collected and held in trust at September 30, 2022 of \$0 offset by principal collected and held in trust at December 31, 2021 of approximately \$48,000 which was disbursed to the company in January 2022.

During the three and nine months ended September 30, 2022, the company extended one and eight maturing (or matured) loans with aggregated principal of approximately \$6,735,000 and \$14,541,000 respectively, which are not included in the transactions shown in the table above. The loans have an average extension period of approximately 11 months. The loans were current and deemed well collateralized (i.e., the LTV at the time of extension was within the company's lending guidelines). Additionally, interest rates charged to borrowers may be adjusted in conjunction with the loan extensions to reflect current market conditions.

The company funds loans with the intent to hold the loans until maturity, although from time to time the company may sell certain loans when the manager determines it to be in the best interest of the company.

Pursuant to California regulatory requirements, borrower payments are deposited into a trust account established by RMC with an independent bank (and are presented on the balance sheet as “Loan payments in trust”). Funds are disbursed to the company as collected which can range from same day for wire transfers and up to two weeks after deposit for checks. Loan payments in trust at September 30, 2022, were disbursed to the company’s account by September 30, 2022. Loan payments in trust at December 31, 2021 were disbursed to the company’s account by January 15, 2022.

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*Loan characteristics*

Secured loans had the characteristics presented in the following table (\$ in thousands).

	September 30, 2022	December 31, 2021
Number of secured loans	45	54
Secured loans – principal	\$ 75,500	\$ 81,097
Secured loans – lowest interest rate (fixed)	6.8%	6.8%
Secured loans – highest interest rate (fixed)	11.0%	10.0%
Average secured loan – principal	\$ 1,678	\$ 1,502
Average principal as percent of total principal	2.2%	1.9%
Average principal as percent of members’ capital, net	2.3%	2.0%
Average principal as percent of total assets	2.1%	1.8%
Largest secured loan – principal	\$ 6,735	\$ 6,750
Largest principal as percent of total principal	8.9%	8.3%
Largest principal as percent of members’ capital, net	9.2%	8.8%
Largest principal as percent of total assets	8.4%	8.2%
Smallest secured loan – principal	\$ 146	\$ 148
Smallest principal as percent of total principal	0.2%	0.2%
Smallest principal as percent of members’ capital, net	0.2%	0.2%
Smallest principal as percent of total assets	0.2%	0.2%
Number of California counties where security is located	10	12
Largest percentage of principal in one California county	25.2%	32.1%
Number of secured loans with prepaid interest	1	2
Prepaid interest	\$ 349	\$ 643

As of September 30, 2022, the company's largest loan with principal of \$6,735,000 is secured by an office property located in Santa Clara County, bears an interest rate of 8.25% and matures on January 1, 2023. As of September 30, 2022, the loan was performing and in first lien position.

As of September 30, 2022, the company had no commitments to lend outstanding and had no construction or rehabilitation loans outstanding.

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*Distribution of secured loans - principal by California counties*

The distribution of secured loans within California by counties is presented in the following table (\$ in thousands).

	September 30, 2022		December 31, 2021	
	Principal	Percent	Principal	Percent
<b>San Francisco Bay Area<sup>(2)</sup></b>				
San Francisco	\$ 16,086	21.3%	\$ 22,919	28.3%
San Mateo	13,068	17.3	4,985	6.1
Santa Clara	19,043	25.2	26,064	32.1
Alameda	3,306	4.4	5,637	7.0
Contra Costa	1,664	2.2	668	0.8
	53,167	70.4	60,273	74.3
<b>Other Northern California</b>				
Placer	1,500	2.0	1,500	1.8
Tehama	405	0.5	405	0.5
Butte	—	0.0	292	0.4
	1,905	2.5	2,197	2.7
Northern California Total	55,072	72.9	62,470	77.0
<b>Los Angeles &amp; Coastal</b>				
Los Angeles	6,610	8.8	3,621	4.5
Orange	7,768	10.3	8,444	10.4
San Diego	6,050	8.0	6,043	7.5
	20,428	27.1	18,108	22.4
<b>Other Southern California</b>				
San Bernardino	—	0.0	519	0.6
Riverside	—	0.0	—	0.0
	—	0.0	519	0.6
Southern California Total	20,428	27.1	18,627	23.0
Total principal, secured loans	\$ 75,500	100.0%	\$ 81,097	100.0%

(2) Includes Silicon Valley

*Property type*

Secured loans summarized by property type are presented in the following table (\$ in thousands).

	September 30, 2022			December 31, 2021		
	Loans	Principal	Percent	Loans	Principal	Percent
Single family <sup>(3)</sup>	21	\$ 24,131	32%	25	\$ 24,236	30%
Commercial	16	36,039	48	19	41,923	52
Multi-family	7	13,830	18	9	13,438	16
Land	1	1,500	2	1	1,500	2
Total principal, secured loans	45	\$ 75,500	100%	54	\$ 81,097	100%

(3) Single family property type as of September 30, 2022 consists of 10 loans with principal of approximately \$11,618,000 that are owner occupied and 11 loans with principal of approximately \$12,513,000 that are non-owner occupied. At December 31, 2021, single family property type consisted of 7 loans with principal of approximately \$4,619,000 that are owner occupied and 18 loans with principal of approximately \$19,617,000 that are non-owner occupied.

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*Lien position*

At funding, secured loans had the lien positions presented in the following table (\$ in thousands).

	September 30, 2022			December 31, 2021		
	Loans	Principal	Percent	Loans	Principal	Percent
First trust deeds	30	\$ 62,399	83%	38	\$ 69,327	85%
Second trust deeds	15	13,101	17	16	11,770	15
Total principal, secured loans	45	75,500	100%	54	81,097	100%
Liens due other lenders at loan closing		25,806			31,338	
Total debt		\$ 101,306			\$ 112,435	
Appraised property value at loan closing		\$ 209,298			\$ 215,683	
Percent of total debt to appraised values (LTV) at loan closing <sup>(4)</sup>		55.8%			58.0%	

(4) Based on appraised values and liens due other lenders at loan closing. The weighted-average loan-to-value (LTV) computation above does not take into account subsequent increases or decreases in property values following the loan closing nor does it include decreases or increases on senior liens to other lenders.

*Scheduled maturities/Secured loans - principal*

Secured loans scheduled to mature in periods as of and after September 30, 2022, are presented in the following table (\$ in thousands).

	Loans	Principal	Percent	First Trust Deeds		Second Trust Deeds	
				Loans	Principal	Loans	Principal
2022 <sup>(5)</sup>	3	\$ 3,009	4%	3	\$ 3,010	—	\$ —
2023	23	50,178	66	15	42,482	8	7,696
2024	7	10,319	14	4	7,608	3	2,710
2025	4	3,754	5	2	2,160	2	1,594
2026	—	—	0	—	—	—	—
Thereafter	3	1,804	2	2	1,204	1	600
Total scheduled maturities	40	69,064	91	26	56,464	14	12,600
Matured as of September 30, 2022 <sup>(6)</sup>	5	6,436	9	4	5,935	1	501
Total principal, secured loans	45	\$ 75,500	100%	30	\$ 62,399	15	\$ 13,101

(5) Loans scheduled to mature in 2022 after September 30.

(6) Two matured loans to one borrower with principal of approximately \$3.2 million were paid off by wire transfer received on Monday October 3, 2022, pursuant to an escrow account that closed on September 30, 2022. Accordingly, the two loans are matured, but not delinquent as of September 30, 2022.

Scheduled maturities are presented based on the most recent in-effect agreement with the borrower, including forbearance agreements. As a result, matured loans at September 30, 2022, for the scheduled maturities table above may differ from the same captions in the tables of delinquencies and payment in arrears presented below that do not consider forbearance agreements. For matured loans, the company may continue to accept payments while pursuing collection of principal or while negotiating an extension of the loan's maturity date.

It is the company's experience that the timing of future cash receipts from secured loans will differ from scheduled maturities.

**REDWOOD MORTGAGE INVESTORS IX, LLC**  
**Notes to Financial Statements**  
**September 30, 2022 (unaudited)**

*Delinquency/Secured loans*

Secured loans summarized by payment-delinquency status are presented in the following table (\$ in thousands).

	September 30, 2022		December 31, 2021	
	Loans	Principal	Loans	Principal
Current	40	\$ 71,092	47	\$ 72,116
Past Due				
30-89 days	1	1,500	4	7,165
90-179 days	2	1,417	1	930
180 or more days	2	1,491	2	886
Total past due	5	4,408	7	8,981
Total principal, secured loans	45	\$ 75,500	54	\$ 81,097

The table above presents the unpaid principal by delinquency category for all secured loans based on payment status, including loans that are interest only with no principal due. Secured loans at September 30, 2022 had principal payments in arrears totaling \$3,237,000 (5 loans) and interest payments in arrears totaling \$109,000.

Payments in arrears for secured loans (i.e., monthly interest and principal payments past due 30 or more days) at September 30, 2022 are presented in the following tables (\$ in thousands).

	Loans		Principal		Interest <sup>(7)</sup>		Total payments in arrears
	Past maturity	Monthly payments	Past maturity	Monthly payments	Past maturity	Monthly payments	
<b>At September 30, 2022</b>							
Past due							
30-89 days (1-3 payments)	1	—	\$ 1,500	\$ —	\$ —	\$ —	\$ 1,500
90-179 days (4-6 payments)	1	1	1,235	1	44	4	1,284
180 or more days (more than 6 payments)	1	1	501	—	—	61	562
Total past due	3	2	\$ 3,236	\$ 1	\$ 44	\$ 65	\$ 3,346

(7) Interest includes foregone interest of approximately \$55,000 on non-accrual loans for monthly payments in arrears. September 2022 interest is due October 1, 2022 and is not included in the payments in arrears at September 30, 2022.

At September 30, 2022, there were no forbearance agreements in effect and none were entered into during the nine months ended September 30, 2022. At September 30, 2022, and December 31, 2021, the company had in effect one loan-payment modification/workout agreement (principal of \$990,000) which was not deemed to be a troubled debt restructuring.

Secured loans in non-accrual status are summarized in the following table (\$ in thousands).

	September 30, 2022	December 31, 2021
Number of loans <sup>(8)</sup>	1	2
Principal	\$ 990	\$ 1,576
Advances	1	1
Accrued interest <sup>(9)</sup>	—	35
Total recorded investment	\$ 991	\$ 1,612
Foregone interest	\$ 54	\$ 67

(8) One loan with principal of approximately \$501,000 was past maturity 180 days at September 30, 2022 and was designated in non-accrual status on October 1, 2022.

(9) Interest income of approximately \$27,000 and \$61,000 was recognized for the one loan in the non-accrual status for the three and nine months ended September 30, 2022, respectively. The amortized cost basis of loans in non-accrual status with no specific allowance at September 30, 2022 is equivalent to the entire balance of loans in non-accrual status since there is no specific allowance recorded for any loan.

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**September 30, 2022 (unaudited)**

Secured loans are placed on non-accrual status the first day of the following month after a payment is 180 days delinquent or earlier if management determines that the primary source of repayment will come from the foreclosure and subsequent sale of the collateral securing the loan (which usually occurs when a notice of sale is filed) or when the loan is no longer considered well-secured. When a loan is placed on non-accrual status, the accrual of interest is discontinued for accounting purposes only (i.e., foregone interest in the table above); however, previously recorded interest is not reversed. Once the payments are made current, interest income is recognized.

At September 30, 2022, three loans with aggregate principal of \$1,918,000 were 90 days or more past due and were not in non-accrual status.

At December 31, 2021, two loans with aggregate principal of \$1,230,000 were 90 days or more past due and were not in non-accrual status.

*Provision/allowance for loan losses and impaired loans*

Generally, the company has not recorded an allowance for loan losses as all loans have protective equity such that collection is deemed probable for all recorded amounts due on the loan. From time to time, the manager may deem it in the best interest of the company to agree to concessions to borrowers to facilitate a sale of collateral or refinance transactions primarily for secured loans in second lien position.

There was no activity in the allowance for loan losses for the three and nine months ended September 30, 2022 and 2021. The balance of the allowance for loan losses at September 30, 2022 and December 31, 2021 was \$55,000.

Loans designated impaired are presented in the following table (\$ in thousands).

	<u>September 30, 2022</u>	<u>December 31, 2021</u>
Number of loans	4	4
Principal	\$ 2,908	\$ 2,806
Recorded investment <sup>(10)</sup>	2,971	2,852
Impaired loans without allowance	2,971	2,852
Impaired loans with allowance	—	—
Allowance for loan losses, impaired loans	—	—
Weighted average LTV at origination	63.7%	49.5%

(10) Recorded investment is the sum of the principal, advances, and accrued interest receivable for financial reporting purposes.

Loans designated impaired had an average recorded investment, interest income recognized and interest income received in cash for the nine months ended September 30, 2022 and the year ended December 31, 2021, as presented in the following table (\$ in thousands).

	<u>September 30, 2022</u>	<u>December 31, 2021</u>
Average recorded investment	\$ 2,911	\$ 5,374
Interest income recognized	132	167
Interest income received in cash	147	170



**REDWOOD MORTGAGE INVESTORS IX, LLC**  
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**September 30, 2022 (unaudited)**

*Fair Value*

The following methods and assumptions are used when estimating fair value of secured loans.

*Secured loans, performing and non-performing not designated as impaired (Level 3)* - Each loan is reviewed quarterly for its delinquency, LTV adjusted for the most recent valuation of the underlying collateral, remaining term to maturity, borrower's payment history and other factors. Due to the nature of the company's loans and borrowers, the fair value of loan balances secured by deeds of trust approximates the recorded amount (per the financial statements) due to the following:

- are of shorter terms at origination than commercial real estate loans by institutional lenders and conventional single-family home mortgage lenders;
- are written without a prepayment penalty causing uncertainty/a lack of predictability as to the expected duration of the loan; and
- have limited marketability and are not yet sellable into an established secondary market.

*Secured loans, designated impaired (Level 3)* - The fair value of secured loans designated impaired is the lesser of the fair value of the collateral or the enforceable amount of the note. Secured loans designated impaired are collateral dependent because it is expected that the primary source of repayment will not be from the borrower but rather from the collateral. The fair value of the collateral is determined on a nonrecurring basis by exercise of judgment based on management's experience informed by appraisals (by licensed appraisers), brokers' opinion of values and publicly available information on in-market transactions (Level 3 inputs). When the fair value of the collateral exceeds the enforceable amount of the note, the borrower is likely to redeem the note. Accordingly, third party market participants would generally pay the fair value of the collateral, but no more than the enforceable amount of the note.

The following methods and assumptions are used to determine the fair value of the collateral securing a loan.

*Single family* - Management's preferred method for determining the fair market value of its single-family residential assets is the sale comparison method. Management primarily obtains sales comparables (comps) via its subscription to the RealQuest service, but also uses free online services such as Zillow.com and other available resources to supplement this data. Sale comps are reviewed and adjusted for similarity to the subject property, examining features such as proximity to subject, number of bedrooms and bathrooms, square footage, sale date, condition and year built.

If applicable sale comps are not available or deemed unreliable, management will seek additional information in the form of brokers' opinions of value or appraisals.

*Multi-family residential* - Management's preferred method for determining the aggregate retail value of its multifamily units is the sale comparison method. Sale comps are typically provided in appraisals, or by realtors who specialize in multi-family residential properties. Sales comps are reviewed for similarity to the subject property, examining features such as proximity to subject, rental income, number of units, composition of units by the number of bedrooms and bathrooms, square footage, condition, amenities and year built.

Management's secondary method for valuing its multifamily assets as income-producing rental operations is the direct capitalization method. In order to determine market cap rates for properties of the same class and location as the subject, management refers to published data from reliable third-party sources such as the CBRE Cap Rate Survey. Management applies the appropriate cap rate to the subject's most recent available annual net operating income to determine the property's value as an income-producing project. When adequate sale comps are not available or reliable net operating income information is not available or the project is under development or is under-performing to market, management will seek additional information and analysis to determine the cost to improve and the intrinsic fair value and/or management will seek additional information in the form of brokers' opinion of value or appraisals.

*Commercial* - Management's preferred method for determining the fair value of its commercial buildings is the sale comparison method. Sale comps are typically provided in appraisals, or by realtors who specialize in commercial properties. Sale comps are reviewed for similarity to the subject property, examining features such as proximity to subject, rental income, number of units, composition of units, common areas, and year built.

Management's secondary method for valuing its commercial buildings is the direct capitalization method. In order to determine market cap rates for properties of the same class and location as the subject, management refers to reputable third-party sources such as the CBRE Cap Rate Survey. Management then applies the appropriate cap rate to the subject's most recent available annual net operating income to determine the property's value as an income-producing commercial rental project.

When adequate sale comps are not available or reliable net operating income information is not available or the project is under development or is under-performing to market, management will seek additional information and analysis to determine the cost to improve and the intrinsic fair value and/or management will seek additional information in the form of brokers' opinion of value or appraisals.

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*Commercial land* - Commercial land has many variations/uses, thus requiring management to employ a variety of methods depending upon the unique characteristics of the subject land, including a determination of its highest and best use. Management may rely on information in the form of a sale comparison analysis (where adequate sale comps are available), brokers' opinion of value, or appraisal.

**NOTE 5 – LINE OF CREDIT**

Activity involving the line of credit during the nine months ended September 30, 2022 and 2021 is presented in the following table (\$ in thousands).

	2022	2021
Balance, January 1,	\$ 8,480	\$ 10,000
Draws	9,900	8,255
Repayments	(8,480)	(17,155)
Balance, September 30,	\$ 9,900	\$ 1,100
Line of credit - average daily balance	\$ 8,000	\$ 8,624

In March 2020, RMI IX entered into a revolving line of credit and term loan agreement with Western Alliance Bank (bank) which is governed by the terms of the Business Loan Agreement (Revolving Line of Credit and Term Loan Agreement) between the bank and company (original credit agreement), which was as amended and modified by the First Loan Modification Agreement made effective March 4, 2022 (the "modification agreement" and together with the original credit agreement, the "credit agreement of 2022").

Under the terms of the credit agreement of 2022, RMI IX can borrow up to a maximum principal of \$10 million subject to a borrowing base calculation set forth in the credit agreement and the amounts advanced under the credit agreement are secured by a first priority security interest in the notes and deeds of trust of the pledged loans in the borrowing base. The maturity date is March 13, 2024 when all amounts outstanding are then due. RMI IX has the option prior at maturity date to convert – for a fee of one-quarter of one percent (0.25%) – the then outstanding principal balance to a two-year term loan maturing in March 2026.

Prior to the modification agreement, interest on outstanding principal was payable monthly and accrued at the per annum rate of the greater of (i) five percent (5%) or (ii) the sum of the one-month LIBOR rate plus three and one-quarter percent (3.25%). The modification agreement replaced LIBOR as the reference rate under the credit agreement with the 30-day American Interbank Offered Rate Term -30 Index published for loans in United States Dollars by the American Financial Exchange (Ameribor). Following the modification agreement, interest on the outstanding principal under the credit line is payable monthly and accrues at the annual rate that is the greater of: (i) the Ameribor Rate plus three and one-quarter percent (3.25%) and (ii) five percent (5.0%). The fair value of the balance on the line of credit is deemed to approximate the recorded amount because the reference rate plus 3.25% and the other terms and conditions, including the two-year term, of the Revolving Line of Credit and Term Loan Agreement are reflective of market rate terms (Level 2 inputs).

If the company does not maintain the required compensating balance with a minimum daily average of \$1.0 million for the calendar quarter, the interest rate automatically increases by one-quarter of one percent (0.25%) above that rate which would otherwise be applicable for the next calendar quarter retroactive to the beginning of the calendar quarter in which the compensating balance is not maintained. At September 30, 2022, the interest rate was five and sixty five one-hundredths percent (5.65%).

For each calendar quarter during which the aggregate average daily outstanding principal is less than fifty percent (50%) of the maximum principal of \$10 million, there is a quarterly unused line fee equal to one-half of one percent (0.50%) per annum of the average daily difference between the average principal outstanding and fifty percent (50%) of the maximum principal of \$10 million (\$5,000,000).

Advances on the line of credit are to be used exclusively to fund secured loans. The credit agreement provides for customary financial and borrowing base reporting by the company to the bank and specifies that the company shall maintain (i) minimum tangible net worth of \$50 million, net of amounts due from related companies; (ii) debt service coverage ratio at all times of not less than 2.00 to 1.00; and (iii) loan payment delinquency of less than ten percent (10.0%) at calendar quarter-end, calculated as the principal of loans with payments over 61-days past due as determined by the bank's guidance, less loan loss allowances, divided by total principal of the company's loans. The credit agreement provides that in the event the credit payment delinquency rate exceeds 10.0% as of the end of any quarter, the bank will cease to make any further advances but agrees not to accelerate repayment of the loan.

At September 30, 2022 and December 31, 2021, aggregate principal of pledged loans was approximately \$26,823,000 and \$20,472,000, respectively, with a maximum allowed advance thereon of approximately \$10,000,000, subject to the borrowing base calculation.

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The debt issuance costs from the original credit agreement were fully amortized in March 2022. Debt issuance costs of approximately \$57,000 from the modification agreement are being amortized over the two-year term of the modification agreement. Amortized debt issuance costs included in interest expense approximated \$7,000 and \$14,000 for the three months ended September 30, 2022 and 2021 and \$28,000 and \$41,000 for the nine months ended September 30, 2022 and 2021 respectively.

**NOTE 6 – COMMITMENTS AND CONTINGENCIES, OTHER THAN LOAN COMMITMENTS**

*Commitments*

Note 3 (Manager and Other Related Parties) presents a detailed discussion of the company's contractual obligations to RMC and scheduled redemptions of members' capital at September 30, 2022.

*Legal proceedings*

As of September 30, 2022, the company is not involved in any legal proceedings other than those that would be considered part of the normal course of business. In the normal course of its business, the company may become involved in legal proceedings (such as assignment of rents, bankruptcy proceedings, appointment of receivers, unlawful detainers, judicial foreclosure, etc.) to collect the debt owed under the promissory notes, to enforce the provisions of the deeds of trust, to protect its interest in the real property subject to the deeds of trust and to resolve disputes with borrowers, lenders, lien holders and mechanics. None of these actions, in and of themselves, typically would be of any material financial impact to the net income or balance sheet of the company.

**NOTE 7 – SUBSEQUENT EVENTS**

The manager evaluated events occurring subsequent to September 30, 2022 and determined that there were no events or transactions occurring during this reporting period that require recognition or disclosure in the unaudited financial statements.

## **Item 2. MANAGEMENT’S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

The following discussion and analysis should be read in conjunction with the unaudited financial statements and notes thereto, which are included in Item 1 of this report on Form 10-Q, as well as the audited financial statements and the notes thereto, and “Management’s Discussion and Analysis of Financial Condition and Results of Operations” included in the company’s Annual Report on Form 10-K for the year ended December 31, 2021, filed with the U.S. Securities and Exchange Commission (or SEC). The results of operations for the three and nine months ended September 30, 2022 are not necessarily indicative of the operations results to be expected for the full year.

### **Forward-Looking Statements**

Certain statements in this Report on Form 10-Q which are not historical facts may be considered forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended (the Securities Act), and Section 21E of the Securities Exchange Act of 1934, as amended (the Exchange Act), including statements regarding the company’s expectations, hopes, intentions, beliefs and strategies regarding the future. Forward-looking statements, which are based on various assumptions (some of which are beyond our control), may be identified by reference to a future period or periods or by use of forward-looking terminology, such as “may,” “will,” “believe,” “expect,” “anticipate,” “continue,” “possible” or similar terms or variations on those terms or the negative of those terms. Forward-looking statements include statements regarding trends in the California real estate market; future interest rates and economic conditions and their effect on the company and its assets; estimates as to the allowance for loan losses; forecasts of future sales and redemptions of units, forecasts of future funding of loans; loan payoffs and the possibility of future loan sales (and the gain thereon, net of expenses) to third parties, if any; forecasts of future financial support by the manager including the eventual elimination of financial support; future fluctuations in the net distribution rate; and beliefs relating to how the company will be affected by current economic conditions and trends in the financial and credit markets. Actual results may be materially different from what is projected by such forward-looking statements therefore, you should not place undue reliance on forward-looking statements, which reflect our view only as of the date hereof.

Factors that might cause such a difference include, but are not limited to, the following:

- changes in economic conditions, interest rates, or changes in California real estate markets;
- the impact of competition and competitive pricing for mortgage loans;
- the manager’s ability to make and arrange for loans that fit our investment criteria;
- whether we will have any future loan sales to unaffiliated third parties, and if we do, the gain, net of expenses, and the volume and timing of loan sales to unaffiliated third parties, which to date have provided only immaterial gains to us;
- the concentration of credit risks to which we are exposed;
- increases in payment delinquencies and defaults on our mortgage loans;
- the timing and dollar amount of the decreasing financial support from the manager and the corresponding impact on the net distribution rate to members;
- changes in government regulation and legislative actions affecting our business; and,
- the impact of global unrest and economic instability which has an adverse effect on US markets and economic conditions, including inflationary pressures on interest rates.

All forward-looking statements and reasons why results may differ included in this Form 10-Q are made as of the date hereof, and we assume no obligation to update any such forward-looking statement or reason why actual results may differ unless required by law.

### **Overview**

Redwood Mortgage Investors IX, LLC (“we”, “RMI IX” or “the company”) is a Delaware limited liability company formed in October 2008 to engage in business as a mortgage lender and investor by making and holding-for-investment loans secured by California real estate, primarily through first and second deeds of trust. The company is externally managed. Redwood Mortgage Corp. (“RMC” or “the manager”) is the manager of the company. See Note 3 (Manager and Other Related Parties) to the financial statements included in Part I, Item 1 of this report for a detailed presentation of the company’s activities for which related parties are compensated and for other related party transactions.

Cash generated from loan payoffs and borrower payments of principal and interest is used for operating expenses, distributions to members and unit redemptions. The cash flow, if any, in excess of these uses plus the cash from sale of DRIP units and advances on the line of credit is reinvested in new loans.

Redemptions are made once a quarter, on the last business day of the quarter. The maximum number of units that a member may redeem in any year and the maximum amount of redemption available in any period to members are subject to certain limitations. Except as described below, the company will not:

- in any calendar year, redeem more than 5%; or
- in any calendar quarter, redeem more than 1.25% of the weighted average number of units outstanding during the twelve (12) month period immediately prior to the date of redemption.

The manager may, in its sole discretion, waive the above limitations and any other holding period or penalty provided in the operating agreement in the event of the death of a member or other exigent circumstances or if the manager believes such waiver is in the best interest of the company.

In addition, the manager may, in its sole discretion, further limit the percentage of the total members' units that may be redeemed or may adjust the timing of scheduled redemptions (including deferring withdrawals indefinitely), to the extent that such redemption would cause the company to be treated as a "publicly traded partnership" within the meaning of Section 7704 of the Code or any Treasury Regulations promulgated thereunder (determined without reference to Code Section 469(i)). The manager is also granted the right, in its sole discretion, at any time, to reject any request for redemption, or to suspend or terminate the acceptance of new redemption requests without prior notice, or to terminate, suspend or amend the unit redemption program upon 30-day notice.

In the event that redemption requests in excess of the foregoing limitations are received by the manager, such redemption requests will be honored in the following order of priority:

- first, to redemptions upon the death of a member; and
- next, to other redemption requests until all requests for redemption have been met.

All redemption requests are honored on a pro rata basis, based on the amount of redemption requests received in the preceding quarter plus unfulfilled redemption requests that the company was unable to honor in prior quarter(s).

See Note 1 (Organization and General) to the financial statements included in Part I, Item 1 of this report for additional detail on the organization and operations of RMI IX which detail is incorporated by this reference into this Item 2.

### **Critical Accounting Policies**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America (GAAP) requires management to make estimates and assumptions about the reported amounts of assets and liabilities, and disclosures of contingent assets and liabilities, at the dates of the financial statements and the reported amounts of revenues and expenses during the reported periods. Such estimates relate principally to the determination of the allowance for loan losses, including determining the fair value of the collateral, and the valuation of real estate owned, at acquisition and subsequently (RMI IX has not acquired REO since it commenced operations in 2009). Actual results could differ significantly from these estimates.

Accounting policies are an integral part of our financial statements. For a summary of our critical accounting policies, see "Critical Accounting Policies" in Item 7, "Management's Discussion and Analysis of Financial Condition and Results of Operations" in our annual report on Form 10-K for the year ended December 31, 2021.

There have been no material changes to our critical accounting policies since our annual report on Form 10-K.

### **Results of Operations**

The following discussion describes our results of operations for the three and nine months ended September 30, 2022. While the COVID-19 pandemic has not had a material adverse effect on our reported results, we are actively monitoring the impact of COVID-19, which may negatively impact our business, financial condition, liquidity and results of operations for subsequent periods.

#### *General economic and real estate market conditions – California*

All of our mortgage loans are secured by California real estate. Our secured-loan investment activity and the value of the real estate securing our loans is dependent significantly on economic activity and employment conditions in California. Wells Fargo's Economics Group periodically provides timely, relevant information and analysis in its reports and commentary regarding California's employment and economic conditions. Highlights from recently issued reports from Wells Fargo Securities Economics Group are presented below.

In the publication "California Employment Situation - July 2022" dated August 19, 2022:

Hiring Rebounds in July

## Summary

### California's Economy Catches a Second Wind This Summer

After appearing to sputter this spring, hiring perked back up in July. California's employers added a nation's best 84,800 jobs in July, marking the largest gain since February. Job gains were broad based, with every major sector except financial activities adding jobs during the month. The resurgence in hiring appears to be driven by a rebound in tech hiring, which added at least 15,600 jobs following several months of more modest gains. Several tech firms have announced plans to slow hiring in recent months, and that caution appeared to be showing up in the data. The latest data cast some doubt on that.

We caution against drawing too many conclusions from the latest data. The monthly data bounce around quite a bit and are subject to significant revisions early each year. We will get a hint as to what those revisions will look like next week, when the county employment data are released on Wednesday. We suspect that the Quarterly Census of Employment and Wage (QCEW) data will show that job growth was a touch stronger than first reported in early 2022, but we also suspect the economy has lost momentum since then.

One aspect of the labor market that has clearly cooled off is job openings, which fell by 212,000 in June. California's 15.7% drop was by far the largest of any state and brought job openings back down to the lowest level since August of last year. The job openings rate fell from 7.1% to 6.1% over the month.

The strength in the industry employment data also did not extend to the household survey. The number of employed Californians rose by just 23,500 in July, which is the smallest gain this year. The civilian labor force fell by a similar amount, which resulted in a 46,800-person drop in the number of unemployed. As a result, the unemployment rate tumbled 0.3 percentage points to 3.9%, which is the lowest it has been since data have been collected on a consistent basis in 1976.

### Employment Snaps Back in July, But Questions Remain

- Only a month after appearing to be near the edge of recession, California's economy appears to be catching a second wind, as employers added 84,800 jobs in July.
- Job gains were exceptionally broad based with every industry, except financial activities, adding jobs during July.
- Professional & business services, and education & health services added the most jobs during the month, with both supersectors adding 20,500 jobs. Employment also continued to bounce back in California's leisure & hospitality sector, which added back 14,900 jobs.
- Within professional and business services, about half of last month's gain was in professional, scientific & technical services, which is a subsector that captures many of the jobs created in California's tech sector. Hiring also rose solidly in the information sector (+4,400 jobs), another industry group that captures many tech jobs, as well as jobs in California's motion picture business, which also appears to have posted solid job gains in July.
- The bounce back in tech jobs lifted job growth in the Bay Area. The San Jose-Sunnyvale-Santa Clara MSA added 7,000 jobs in July, following a 9,000-job gain the prior month. The San Francisco metro division added 6,700 jobs in July, marking the largest gain since February. Oakland added 4,500 jobs in July, following a 5,500-job gain the prior month. The improvement in hiring in the Bay Area suggests the hiring cooldown announced by many major tech companies has yet to make its way into the employment figures. Job openings have fallen, however, which may be a precursor to slower job growth this fall.
- Southern California accounted for the bulk of California's job growth in July. The Los Angeles metro area added 21,900 jobs in July, while employers in Orange County added back 22,300 jobs. Hiring also remained strong in the Inland Empire, which added 9,100 jobs.
- Not only did California see a resurgence in hiring in July, but the state's unemployment rate also fell to a new low, falling 0.3 percentage points to 3.9%, which is the lowest unemployment rate for California since consistent data began being collected in 1976.
- Do not break out the champagne just yet. This past month's number appear to be at odds with the news flow out of many of the state's major employers. The monthly industry survey data are revised early each year to a count of jobs derived from unemployment insurance tax roles. Data through March 2022 will be released next week and are expected to show stronger job growth for 2021, and quite possibly through March of this year. The news flow has been decidedly less upbeat since March, however, and we expect the final data to show nonfarm employment growth decelerating over the course of this year and next. The household data, which are used to compute the unemployment rate, already show a marked deceleration, with household employment posting its smallest gain of the year in July.

## Key Performance Indicators

Key performance indicators as of and for the nine months ended September 30, 2022 and 2021 are presented in the following tables (\$ in thousands).

	2022	2021
Secured loans principal – end of period balance	\$ 75,500	\$ 73,539
Secured loans principal – average daily balance	\$ 77,579	\$ 81,220
Interest income	\$ 4,972	\$ 5,176
Portfolio interest rate <sup>(1)</sup>	8.2%	8.6%
Effective yield rate <sup>(2)</sup>	8.5%	8.5%
Line of credit – end of period balance	\$ 9,900	\$ 1,100
Line of credit – average daily balance <sup>(3)</sup>	\$ 8,000	\$ 8,624
Interest expense	\$ 342	\$ 367
Interest rate – line of credit <sup>(3)</sup>	5.7%	5.0%
Provision for (recovery of) loan losses	\$ —	\$ —
Total operations expense <sup>(8)</sup>	\$ 1,424	\$ 1,349
Net income <sup>(8)</sup>	\$ 3,279	\$ 3,515
Percent of average members' capital <sup>(4)(5)</sup>	5.7%	5.8%
Member distributions, net	\$ 3,117	\$ 3,337
Percent of average members' capital <sup>(4)(6)</sup>	5.4%	5.6%
Members' capital, gross – end of period balance	\$ 74,275	\$ 78,543
Members' capital, gross – average daily balance	\$ 76,568	\$ 80,050
Member redemptions <sup>(7)</sup>	\$ 5,351	\$ 3,851

(1) Stated interest rate, weighted daily average (annualized).

(2) Percent of secured loans – average daily balance (annualized).

(3) See Note 5 (Line of Credit) to the financial statements included in Part 1, Item 1 of this report for a presentation of the activity and discussion of the terms and conditions of the loan agreement.

(4) Percent of members' capital, gross – average daily balance (annualized).

(5) Percent based on the net income available to members (excluding 1% allocated to manager).

(6) Members Distributions is net of O&O expenses allocated to members' accounts during the year.

(7) At September 30, 2022, scheduled redemptions of members' capital were \$2.5 million, substantially all of which is payable in 2022 (Scheduled redemptions of members' capital were \$2.1 million as of December 31, 2021).

(8) RMC - at its sole discretion - collected less than the maximum allowable reimbursement of qualifying costs attributable to RMI IX (Costs from RMC on the Statements of Income), which increased the net income, cash available for distribution, and the net-distribution rate. See Note 3 (Manager and Other Related Parties) to the financial statements included in Part 1, Item 1 of this report for a detailed discussion of fees and cost reimbursements to which the manager is entitled.

Key performance indicators as of and for the three months ended September 30, 2022 and 2021 are presented in the following table (\$ in thousands).

	2022	2021
Secured loans principal – end of period balance	\$ 75,500	\$ 73,539
Secured loans principal – average daily balance	\$ 79,331	\$ 79,260
Interest income	\$ 1,815	\$ 1,791
Portfolio interest rate <sup>(1)</sup>	8.3%	8.5%
Effective yield rate <sup>(2)</sup>	9.2%	9.0%
Line of credit – end of period balance	\$ 9,900	\$ 1,100
Line of credit – average daily balance <sup>(3)</sup>	\$ 9,900	\$ 7,412
Interest expense	\$ 144	\$ 108
Interest rate – line of credit <sup>(3)</sup>	5.7%	5.0%
Provision for (recovery of) loan losses	\$ —	\$ —
Total operations expense <sup>(8)</sup>	\$ 476	\$ 421
Net income <sup>(8)</sup>	\$ 1,239	\$ 1,285
Percent of average members' capital <sup>(4)(5)</sup>	6.5%	6.4%
Member distributions, net	\$ 1,012	\$ 1,092
Percent of average members' capital <sup>(4)(6)</sup>	5.4%	5.5%
Members' capital, gross – end of period balance	\$ 74,275	\$ 78,543
Members' capital, gross – average daily balance	\$ 75,440	\$ 79,169
Member redemptions <sup>(7)</sup>	\$ 1,975	\$ 1,151

(1) Stated note interest rate, weighted daily average (annualized).

(2) Percent of secured loans – average daily balance (annualized).

(3) See Note 5 (Line of Credit) to the financial statements included in Part 1, Item 1 of this report for a presentation of the activity and discussion of the terms and conditions of the loan agreement.

(4) Percent of members' capital, gross – average daily balance (annualized).

(5) Percent based on the net income available to members (excluding 1% allocated to manager).

(6) Members Distributions is net of O&O expenses allocated to members' accounts during the year.

(7) At September 30, 2022, scheduled redemptions of members' capital were \$2.5 million, substantially all of which is payable in 2022 (Scheduled redemptions of members' capital were \$2.1 million as of December 31, 2021).

(8) RMC - at its sole discretion - collected less than the maximum allowable reimbursement of qualifying costs attributable to RMI IX (Costs from RMC on the Statements of Income), which increased the net income, cash available for distribution, and the net-distribution rate. See Note 3 (Manager and Other Related Parties) to the financial statements included in Part 1, Item 1 of this report for a detailed discussion of fees and cost reimbursements to which the manager is entitled.

The secured loans principal at September 30, 2022 of \$75.5 million was an increase of approximately \$2.0 million (3%) over the September 30, 2021 secured loans principal of \$73.5 million. However, the average daily balance of secured loans – principal decreased approximately \$3.6 million (4.5%) for the nine months ended September 30, 2022 compared to the same period in 2021, in line with the decrease of \$ 3.5 million (4.3%) in the average daily balance of members' capital. We expect the loan portfolio and capital available to lend to continue to decline as a result of continuing members redemption although this may be offset in part by utilizing borrowings from the Line of Credit to fund future loans.

### Secured loans

We have sought to exercise strong discipline in underwriting loan applications and lending against collateral at amounts that create a secured loan portfolio that has substantial protective equity (i.e., property value to outstanding debt) as indicated by the overall weighted average loan-to-value ratio (LTV) which at September 30, 2022 was approximately 55.8% at time of origination. Thus, per the appraisal-based valuations at the time of loan inception, borrowers have, in the aggregate, equity of 44.2% in the property, and we as a lender have lent in the aggregate 55.8% (including other senior liens on the property, for other than first-lien loans) against the properties we hold as collateral for the repayment of our loans.



Secured loans, principal by LTV and lien position at September 30, 2022 are presented in the following table (\$ in thousands). The LTVs shown in this table are updated for any appraisals ordered and received by the manager after origination of the loan.

Secured loans, principal						
LTV <sup>(1)</sup>	First trust deeds	Percent	Second trust deeds	Percent	Total principal	Percent
<40%	\$ 2,229	3.0%	\$ 3,698	4.9%	\$ 5,927	7.9%
40-49%	12,418	16.4	—	0.0	12,418	16.4
50-59%	11,949	15.9	182	0.2	12,131	16.1
60-69%	30,342	40.2	4,793	6.3	35,135	46.5
Subtotal <70%	56,938	75.5	8,673	11.4	65,611	86.9
70-79%	3,461	4.6	4,428	5.9	7,889	10.5
Subtotal <80%	60,399	80.1	13,101	17.3	73,500	97.4
≥80% <sup>(2)</sup>	2,000	2.6	—	0.0	2,000	2.6
Total	<u>\$ 62,399</u>	<u>82.7%</u>	<u>\$ 13,101</u>	<u>17.3%</u>	<u>\$ 75,500</u>	<u>100.0%</u>

(1) LTV classifications in the table above are based on the company's recorded investment in the loan.

(2) One loan with principal of approximately \$2.0 million has an LTV of 108.18%. The loan agreement was executed by an individual with substantial real estate holdings, experience and substantial financial resources.

Non-performing secured loans, principal by LTV and lien position at September 30, 2022 are presented in the following table (\$ in thousands). The LTVs shown in this table are updated for any appraisals ordered and received by the manager after origination of the loan.

Non-performing secured loans, principal						
LTV <sup>(3)</sup>	First trust deeds	Percent <sup>(4)</sup>	Second trust deeds	Percent <sup>(4)</sup>	Total principal	Percent <sup>(4)</sup>
<40%	\$ —	0.0%	\$ —	0.0%	\$ —	0.0%
40-49%	—	0.0	—	0.0	—	0.0
50-59%	1,500	2.0	182	0.2	1,682	2.2
60-69%	2,225	2.9	501	0.7	2,726	3.6
Subtotal <70%	3,725	4.9	683	0.9	4,408	5.8
70-79%	—	0.0	—	0.0	—	0.0
Subtotal <80%	3,725	4.9	683	0.9	4,408	5.8
≥80%	—	0.0	—	0.0	—	0.0
Total	<u>\$ 3,725</u>	<u>4.9%</u>	<u>\$ 683</u>	<u>0.9%</u>	<u>\$ 4,408</u>	<u>5.8%</u>

(3) LTV classifications in the table above are based on the company's recorded investment in the loan.

(4) Percent of secured loans principal, end of period balance.

Payments in arrears at September 30, 2022 for non-performing secured loans, (i.e., principal and interest payments past due 30 or more days) totaled approximately \$3,346,000, of which approximately \$3,237,000 was principal and approximately \$109,000 was accrued interest.

See Note 4 (Loans) to the financial statements included in Part I, Item 1 of this report for detailed presentations as to the secured loan portfolio, payments in arrears on non-performing loans, and on the allowance for loan losses.

*Performance overview/net income 2022 v. 2021*

Net income available to members as a percent of members' capital, gross – average daily balance (annualized) was 5.7% and 5.8% for the nine months ended September 30, 2022 and 2021. Net income decreased approximately \$236,000 for the nine months ended September 30, 2022 as compared to the same period in 2021 primarily due to a decrease in net interest income of approximately \$179,000 and an increase in operations expenses of approximately \$75,000.

*Analysis and discussion of income from operations 2022 v. 2021 (nine months ended)*

Significant changes to net income for the nine months ended September 30, 2022 and 2021 are summarized in the following table (\$ in thousands).

	Net interest income	Provision for (recovery of) loan losses	Operations expense	Net income
<b><u>Nine months ended</u></b>				
September 30, 2022	\$ 4,630	—	1,424	\$ 3,279
September 30, 2021	4,809	—	1,349	3,515
Change	<u>\$ (179)</u>	<u>—</u>	<u>75</u>	<u>\$ (236)</u>
<b><u>Change</u></b>				
Decrease secured loans principal - average daily balance	\$ (225)	—	(7)	\$ (218)
Effective yield rate	21	—	—	21
Decrease members' capital - average daily balance	—	—	(9)	9
Increase in RMI IX capital as a percent of total related mortgage funds capital managed by RMC	—	—	21	(21)
Interest on line of credit	13	—	—	13
Amortization of debt issuance costs	13	—	—	13
Late fees	—	—	—	(22)
Gain on sale, loans	—	—	—	40
Increase in allocable expenses from RMC	—	—	34	(34)
Interest on notes receivable from related parties	(1)	—	—	(1)
Tax compliance cost efficiency	—	—	(5)	5
Expanded legal services	—	—	25	(25)
Timing of services rendered	—	—	(20)	20
Independent contractors	—	—	29	(29)
Expanded audit services	—	—	9	(9)
Other	—	—	(2)	2
Change	<u>\$ (179)</u>	<u>—</u>	<u>75</u>	<u>\$ (236)</u>

The table above presents only the significant changes to net income for the period, and is not intended to cross-foot.

*Net interest income*

Net interest income decreased approximately \$179,000 (3.7%) for the nine months ended September 30, 2022 compared to the same period in 2021. The decrease in net interest income is due to a decrease in interest income of approximately \$204,000 (4%) resulting from the decrease in the average daily balance of secured loans – principal of approximately \$3.6 million (4.5%), offset in part by a decrease in interest expense of \$25,000 (6.8%) due to less utilization of the line of credit and a decrease in amortized debt issuance costs. The line of credit average daily balance for the nine months ended September 30, 2022 compared to the same period in 2021 decreased approximately \$624,000 (7.2%).

*Provision/allowance for loan losses*

Generally, the company has not recorded a significant provision/allowance for loan losses as the secured loans have protective equity such that collection is deemed probable for all recorded amounts due on the loan. There were no additions or charge-offs to the provision for loan losses during the nine months ended September 30, 2022 and 2021.

### Operations expense

Significant changes to total operations expense for the nine months ended September 30, 2022 and 2021 are summarized in the following table (\$ in thousands).

	Mortgage servicing fees	Asset management fees	Costs from RMC, net	Professional services	Other	Total
<b>Nine months ended</b>						
September 30, 2022	\$ 146	414	269	569	26	\$ 1,424
September 30, 2021	154	423	214	519	39	1,349
Change	<u>\$ (8)</u>	<u>(9)</u>	<u>55</u>	<u>50</u>	<u>(13)</u>	<u>\$ 75</u>
<b>Change</b>						
Decrease secured loans principal - average daily balance	\$ (7)	—	—	—	—	\$ (7)
Decrease members' capital - average daily balance	—	(9)	—	—	—	(9)
Increase in RMI IX capital as a percent of total related mortgage funds capital managed by RMC	—	—	21	—	—	21
Increase in allocable expenses from RMC	—	—	34	—	—	34
Tax compliance cost efficiency	—	—	—	(5)	—	(5)
Expanded legal services	—	—	—	25	—	25
Timing of services rendered	—	—	—	(20)	—	(20)
Independent contractors	—	—	—	29	—	29
Expanded audit services	—	—	—	9	—	9
Other	(1)	—	—	12	(13)	(2)
Change	<u>\$ (8)</u>	<u>(9)</u>	<u>55</u>	<u>50</u>	<u>(13)</u>	<u>\$ 75</u>

### Mortgage Servicing fees

The decrease in mortgage servicing fees of approximately \$8,000 for the nine months ended September 30, 2022 as compared to the same period in 2021 was due to a decrease in the average daily balance - secured loans of approximately \$3.6 million at the annual mortgage servicing fee to RMC of 0.25%.

### Asset management fees

The decrease in asset management fees of approximately \$9,000 is due to a decrease in the members capital base calculation balance at December 31, 2021 compared to December 31, 2020. The asset management fee is determined based on the prior year end member's capital base which is computed as the then fair value of the company's loans plus working capital reserves less outstanding debt.

### Costs from RMC, net

In the nine months ended September 30, 2022, RMC - at its sole discretion - collected less than the maximum allowable reimbursement of qualifying costs attributable to RMI IX (Costs from RMC on the Statements of Income). The reimbursement of costs from RMC waived was approximately \$336,000 and \$234,000 in the nine months ended September 30, 2022 and 2021, respectively.

The amount of qualifying costs attributable to RMI IX incurred by RMC was approximately \$605,000 and \$448,000 in the nine months ended September 30, 2022 and 2021, respectively. The increase was primarily due to an increase in the company's members' capital as a percent of the total capital of the related mortgage funds managed by RMC as well as an increase in allocable costs period over period.

## Professional Services

Professional services consist primarily of information technology, legal, audit and tax compliance, and consulting expenses.

The increase in professional services of approximately \$50,000 for the nine months ended September 30, 2022 compared to the same period in 2021 was due to an increase in fees due to an outside contractor and an increase in legal fees due to expanded services associated with amending the operating agreement to extend the term of the company, loan transactions and valuation of loan collateral, partially offset by a decrease in legal fees due to timing differences. Costs for these professional services have been increasing – and are expected to continue to increase – as the demands of regulatory compliance increase and the rate at which firms charge for their services increases.

### Analysis and discussion of income from operations 2022 v. 2021 (three months ended)

Significant changes to net income for the three months ended September 30, 2022 and 2021 are summarized in the following table (\$ in thousands).

	Net interest income	Provision for (recovery of) loan losses	Operations expense	Net income
<b>Three months ended</b>				
September 30, 2022	\$ 1,671	—	476	\$ 1,239
September 30, 2021	1,683	—	421	1,285
Change	<u>\$ (12)</u>	<u>—</u>	<u>55</u>	<u>\$ (46)</u>
<b>Change</b>				
Increase secured loans principal - average daily balance	\$ 3	—	—	\$ 3
Effective yield rate	21	—	—	21
Decrease in members' capital - average daily balance	—	—	(3)	3
Increase in RMI IX capital as a percent of total related mortgage funds capital managed by RMC	—	—	5	(5)
Interest on line of credit	(42)	—	—	(42)
Amortization of debt issuance costs	7	—	—	7
Late fees	—	—	—	(7)
Gain on sale, loans	—	—	—	28
Increase in allocable expenses from RMC	—	—	28	(28)
Interest on notes receivable from related parties	(1)	—	—	(1)
Reduced legal services	—	—	(3)	3
Timing of services rendered	—	—	(3)	3
Independent contractors	—	—	22	(22)
Expanded audit services	—	—	9	(9)
Change	<u>\$ (12)</u>	<u>—</u>	<u>55</u>	<u>\$ (46)</u>

The table above presents only the significant changes to net income for the period, and is not intended to cross-foot.

### Net interest income

Net interest income decreased approximately \$12,000 (0.7%) for the three months ended September 30, 2022 compared to the same period in 2021. The decrease in net interest income is due to an increase in interest expense of \$36,000 (33.3%) due to an increase in the line of credit average daily balance of approximately \$2.5 million (33.6%), offset in part by an increase in the effective yield rate of 0.15 percentage points and a decrease in amortized issuance costs of \$7,000 (50%).

### Provision/allowance for loan losses

Generally, the company has not recorded a significant provision/allowance for loan losses as the secured loans have protective equity such that collection is deemed probable for all recorded amounts due on the loan. There were no additions or charge-offs to the provision for loan losses during the three months ended September 30, 2022 and 2021.

### Operations expense

Significant changes to operations expense for the three months ended September 30, 2022 and 2021 are summarized in the following table (\$ in thousands).

	Mortgage servicing fees	Asset management fees	Costs from RMC, net	Professional services	Other	Total
<b>Three months ended</b>						
September 30, 2022	\$ 49	138	103	175	11	\$ 476
September 30, 2021	50	141	70	145	15	421
Change	<u>\$ (1)</u>	<u>(3)</u>	<u>33</u>	<u>30</u>	<u>(4)</u>	<u>\$ 55</u>
<b>Change</b>						
Decrease in members' capital - average daily balance	—	(3)	—	—	—	(3)
Increase in RMI IX capital as a percent of total related mortgage funds capital managed by RMC	—	—	5	—	—	5
Increase in allocable expenses from RMC	—	—	28	—	—	28
Reduced legal services	—	—	—	(3)	—	(3)
Timing of services rendered	—	—	—	(3)	—	(3)
Independent contractors	—	—	—	22	—	22
Expanded audit services	—	—	—	9	—	9
Other	(1)	—	—	5	(4)	—
Change	<u>\$ (1)</u>	<u>(3)</u>	<u>33</u>	<u>30</u>	<u>(4)</u>	<u>\$ 55</u>

### Mortgage Servicing fees

The decrease in mortgage servicing fees is approximately \$1,000 for the three months ended September 30, 2022 as compared to the same period in 2021.

### Asset management fees

The decrease in asset management fees of approximately \$3,000 is due to a decrease in the members capital base calculation balance at December 31, 2021 compared to December 31, 2020. The asset management fee is determined based on the prior year end member's capital base which is computed as the then fair value of the company's loans plus working capital reserves less outstanding debt.

### Costs from RMC, net

In the three months ended September 30, 2022, RMC - at its sole discretion - collected less than the maximum allowable reimbursement of qualifying costs attributable to RMI IX (Costs from RMC on the Statements of Income). The reimbursement of costs from RMC waived was approximately \$132,000 and \$73,000 in the three months ended September 30, 2022 and 2021, respectively.

The amount of qualifying costs attributable to RMI IX incurred by RMC was approximately \$235,000 and \$143,000 in the three months ended September 30, 2022 and 2021, respectively. The increase was primarily due to an increase in the company's members' capital as a percent of the total capital of the related mortgage funds managed by RMC which was offset by a decrease in allocable costs period over period.

### Professional Services

Professional services consist primarily of information technology, legal, audit and tax compliance, and consulting expenses.

The increase in professional services of approximately \$30,000 for the three months ended September 30, 2022 compared to the same period in 2021 was due primarily to an increase in fees due to an outside contractor and an increase fees in audit field work, offset in part by a decrease in legal fees due to reduced legal services.

*Members' capital, cash flows and liquidity*

Cash flows by business activity for the nine months ended September 30, 2022 and 2021 are presented in the following table (\$ in thousands).

	<u>2022</u>	<u>2021</u>
<b>Members' capital</b>		
Earnings distributed to members, net of DRIP	\$ (1,631)	\$ (1,658)
Redemptions, net	(5,348)	(3,827)
O&O expenses repaid by RMC	87	69
Early withdrawal penalties	(3)	—
Cash – members' capital, net	<u>(6,895)</u>	<u>(5,416)</u>
<b>Borrowings</b>		
Line of credit payments, net	1,420	(8,900)
Interest paid	(308)	(337)
Debt issuance costs paid	(57)	—
Cash – borrowings, net	<u>1,055</u>	<u>(9,237)</u>
Cash - members' capital and borrowings, net	<u>(5,840)</u>	<u>(14,653)</u>
<b>Loan principal/advances/interest</b>		
Loans funded & advances, net	(21,001)	(34,827)
Principal collected	24,137	42,684
Loans transferred from related mortgage fund	(1,939)	(4,672)
Loans transferred to related mortgage funds	—	2,560
Loans sold to non-affiliate	4,529	2,988
Interest received, net	4,494	6,125
Late fees	51	88
Promissory note funded to related party	(1,000)	—
Promissory note repaid by related party	1,000	—
Cash – loans, net	<u>10,271</u>	<u>14,946</u>
Formation loan collected	226	357
Operations expense	(1,436)	(1,395)
Net change in cash	<u>\$ 3,221</u>	<u>\$ (745)</u>
Cash, end of period	<u>\$ 4,254</u>	<u>\$ 1,554</u>

To determine the amount of cash to be distributed in any month, the company relies in part on its forecast of full-year net income, which takes into account the difference between the forecasted net income for the remainder of the year and actual results in the year to date and the requirement to maintain a cash reserve. As of September 30, 2022, the difference between earnings allocated to members' capital accounts and net income available to members was approximately \$4,000, and is expected to be offset by future earnings in excess of net distributions in 2022 as a result of borrower payments received including forgone interest on loans designated non-accrual.

### *Redemptions of members capital*

Redemptions of members' capital for the three and nine months ended September 30, 2022 and 2021 are presented in the following table (\$ in thousands).

<b>Redemptions</b>	<b>Three Months Ended September 30,</b>		<b>Nine Months Ended September 30,</b>	
	<b>2022</b>	<b>2021</b>	<b>2022</b>	<b>2021</b>
Without penalty	\$ 1,975	\$ 794	\$ 5,240	\$ 3,227
With penalty	—	357	111	624
<b>Total</b>	<b>\$ 1,975</b>	<b>\$ 1,151</b>	<b>\$ 5,351</b>	<b>\$ 3,851</b>
Early withdrawal penalties	\$ —	\$ 14	\$ 3	\$ 24

At September 30, 2022, scheduled redemptions of members' capital were approximately \$2.5 million, substantially all of which is payable in 2022. Total redemptions in 2022 are expected to be approximately \$7.9 million, being the sum of redemptions during the nine months ended September 30, 2022 of approximately \$5.3 million plus the scheduled redemptions of approximately \$2.5 million at September 30, 2022 plus expected new redemption requests of approximately \$0.1 million to be paid in 2022.

Unless waived by the manager, the company will not redeem in any calendar year more than 5.0%, and in any calendar quarter 1.25%, of the weighted average number of units outstanding in the twelve (12) month period immediately prior to the date of redemption. Aggregate redemption requests for the calendar quarters ending March 31, 2022, June 30, 2022 and September 30, 2022 exceeded the 1.25% limitation; however, the manager elected to waive the quarterly limitation rather than withhold the excess redemption amount and pay the unfulfilled redemption requests in future periods. Scheduled redemptions for the fourth quarter of 2022 currently exceed the 1.25% quarterly limitation and the manager expects total redemption requests for the 2022 calendar year to exceed the 5.0% limitation. Based upon the estimated overages and the expected availability of cash flow, the manager currently intends to waive the quarterly and the annual limitation for the calendar year 2022; however, the manager has no obligation to redeem units in excess of these limitations with respect to the currently scheduled redemption requests, or otherwise.

### *Borrowings*

See Note 5 (Line of Credit) to the financial statements included in Part I, Item 1 of this report for a detailed presentation of the activity and discussion on the terms and provisions of the loan agreement and the First Loan Modification Agreement dated March 4, 2022, which presentation is incorporated by this reference into this Item 2.

### *Liquidity and capital resources*

The ongoing sources of funds are the proceeds from:

- loan payoffs;
- borrowers' monthly principal and interest payments;
- line of credit advances;
- loan sales to unaffiliated third parties;
- payments from RMC on the outstanding balance of the formation loan; and
- sale of units to members participating in the dividend reinvestment plan.

The company's cash balances are maintained at levels sufficient to support on-going operations and satisfy obligations, without reducing loan fundings or suspending distributions or redemptions, although these options are available if future circumstances warrant. The manager will continue to utilize line of credit advances, loan assignments to related mortgage funds and loan sales to unaffiliated third parties to maintain liquidity of the company, while striving to fully deploy capital available to lend.

### *Contractual obligations and commitments*

At September 30, 2022, the company had no construction or rehabilitation loans outstanding, no loan commitments pending, and no off-balance sheet arrangements as such arrangements are not permitted by the Operating Agreement. Note 3 (Manager and Other Related Parties) to the financial statements included in Part I, Item 1 of this report presents detailed discussion of the company's contractual obligations to RMC.

### **Item 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

Not included because the company is a smaller reporting company.

## **Item 4. CONTROLS AND PROCEDURES**

### **Evaluation of Disclosure Controls and Procedures**

The company is externally managed by RMC. The manager is solely responsible for managing the business and affairs of the company, subject to the voting rights of the members on specified matters. The manager acting alone has the power and authority to act for and bind the company. RMC provides the personnel and services necessary for us to conduct our business, as we have no employees of our own.

As a limited liability company, RMI IX does not have a board of directors, nor, therefore, do we have an audit committee of the board of directors. The manager, however, provides the equivalent functions of a board of directors and of an audit committee for, among other things, the following purposes:

- Appointment; compensation, and review and oversight of the work of our independent public accountants; and
- establishing and maintaining internal controls over our financial reporting.

RMC, as the manager, carried out an evaluation, with the participation of RMC's President (acting as principal executive officer/principal financial officer) of the effectiveness of the design and operation of the manager's controls and procedures over financial reporting and disclosure (as defined in Rule 13a-15 of the Exchange Act) as of and for the period covered by this report. Based upon that evaluation, RMC's principal executive officer/principal financial officer concluded, as of the end of such period, that the manager's disclosure controls and procedures were effective in recording, processing, summarizing and reporting, on a timely basis, information required to be disclosed by us in our reports that we file or submit under the Exchange Act.

### *Changes to Internal Control Over Financial Reporting*

There have not been any changes in internal control over financial reporting (as such term is defined in Rule 13a-15(f) under the Exchange Act) that occurred during the three months ended September 30, 2022 that have materially affected, or are reasonably likely to materially affect, the manager's or company's internal control over financial reporting.



## **PART II – OTHER INFORMATION**

### **Item 1. Legal Proceedings**

As of September 30, 2022, the company is not involved in any legal proceedings other than those that would be considered part of the normal course of business. In the normal course of business, the company may become involved in various legal proceedings such as assignment of rents, bankruptcy proceedings, appointment of receivers, unlawful detainers, judicial foreclosure, etc. to enforce the provisions of the deeds of trust, collect the debt owed under the promissory notes or protect or recoup its investment from the real property secured by the deeds of trust and to resolve disputes between borrowers, lenders, lien holders and mechanics. None of these actions typically would be of any material importance.

### **Item 1A. Risk Factors**

We are a smaller reporting company as defined by Rule 12b-2 of the Exchange Act and are not required to provide the information under this item.

### **Item 2. Unregistered Sales of Equity Securities and Use of Proceeds**

#### *Recent Sales of Unregistered Securities*

There were no sales of securities by the company which were not registered under the Securities Act of 1933.

#### *Use of Proceeds from Registered Securities*

On May 9, 2019, the company filed a Registration Statement on Form S-3 with the SEC (SEC File No. 333-231333) to offer up to 15,000,000 units (\$15,000,000) to members of record as of April 30, 2019 that had previously elected to participate in the DRIP or that elect to participate in the DRIP in those states in which regulatory approval has been obtained. The Registration Statement on Form S-3 became effective on May 9, 2019.

As of September 30, 2022, the gross proceeds from sales of units to our members under our DRIP pursuant to the May 9, 2019 Form S-3 Registration Statement (after May 9, 2019) was approximately \$7,651,000, which proceeds are used for general corporate operations.

The units have been registered pursuant to Section 12(g) of the Exchange Act. Such registration of the units, along with the satisfaction of certain other requirements under ERISA, enables the units to qualify as “publicly-offered securities” for purposes of ERISA and regulations issued thereunder. By satisfying those requirements, the underlying assets of the company should not be considered assets of a “benefit plan investor” (as defined under ERISA) by virtue of the investment by such benefit plan investor in the units.

### **Item 3. Defaults Upon Senior Securities**

Not Applicable.

### **Item 4. Mine Safety Disclosures**

Not Applicable.

### **Item 5. Other Information**

None.

## Item 6. Exhibits

<u>Exhibit No.</u>	<u>Description of Exhibits</u>
10.1	<a href="#">First Loan Modification Agreement dated as of March 4, 2022 (filed as Exhibit 10.1 to the Company's Current Report on Form 8-K dated as of March 11, 2022, (File No. 000-55601 ) incorporated herein by reference.)</a>
31.1	<a href="#">Certification of Manager pursuant to Section 302 of the Sarbanes-Oxley Act of 2002</a>
32.1	<a href="#">Certification of Manager pursuant to Section 906 of the Sarbanes-Oxley Act of 2002</a>
101.INS	Inline XBRL Instance Document – the instance document does not appear in the Interactive Data File because its XBRL tags are embedded within the Inline XBRL document
101.SCH	Inline XBRL Taxonomy Extension Schema Document
101.CAL	Inline XBRL Taxonomy Extension Calculation Linkbase Document
101.DEF	Inline XBRL Taxonomy Extension Definition Linkbase Document
101.LAB	Inline XBRL Taxonomy Extension Label Linkbase Document
101.PRE	Inline XBRL Taxonomy Extension Presentation Linkbase Document
104	Cover Page Interactive Data File (formatted as inline XBRL and contained in Exhibit 101)

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

**REDWOOD MORTGAGE INVESTORS IX, LLC**  
**(Registrant)**

Date: November 14, 2022

By: **Redwood Mortgage Corp., Manager**

By: /s/ Michael R. Burwell

Name: Michael R. Burwell

Title: President, Secretary and Treasurer

(On behalf of the registrant, and in the capacity of  
principal financial officer)

PRESIDENT'S CERTIFICATION

I, Michael R. Burwell, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Redwood Mortgage Investors IX, LLC, a Delaware limited liability company (the "Registrant");
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the Registrant as of, and for, the periods presented in this report;
4. The Registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15-d-15(f)) for the Registrant and have:
  - (a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the Registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) evaluated the effectiveness of the Registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) disclosed in this report any change in the Registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the Registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the Registrant's internal control over financial reporting; and
5. The Registrant's other certifying officers and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the Registrant's auditors and the audit committee of the Registrant's board of directors (or persons performing the equivalent functions):
  - (a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the Registrant's ability to record, process, summarize and report financial information; and
  - (b) any fraud, whether or not material, that involves management or other employees who have a significant role in the Registrant's internal control over financial reporting.

/s/ Michael R. Burwell

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Michael R. Burwell, President,  
(principal executive officer and principal financial officer)  
Redwood Mortgage Corp.,  
Manager  
November 14, 2022

CERTIFICATION PURSUANT TO  
18 U.S.C SECTION 1350,  
AS ADOPTED PURSUANT TO  
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report of Redwood Mortgage Investors IX, LLC (the “company”) on Form 10-Q for the period ended September 30, 2022 as filed with the Securities and Exchange Commission on the date hereof (the “Report”), pursuant to 18 U.S.C. (S) 1350, as adopted pursuant to (S) 906 of the Sarbanes-Oxley Act of 2002, I, Michael R. Burwell, certify that to the best of my knowledge:

- (1) The Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the company at the dates and for the periods indicated.

A signed original of this written statement required by Section 906 has been provided to Redwood Mortgage Investors IX, LLC and will be retained by Redwood Mortgage Investors IX, LLC and furnished to the Securities and Exchange Commission or its staff upon request.

/s/ Michael R. Burwell

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Michael R. Burwell, President,  
(principal executive officer and principal financial officer)  
Redwood Mortgage Corp.,  
Manager  
November 14, 2022